

City of Hannibal
OFFICIAL COUNCIL AGENDA

**Tuesday, July 7, 2026
Council Chambers
7:00 p.m.**

Meetings are open to the public, however, if you would like to view the meeting, you may do so using the following instructions:

City Council meetings will be videotaped to be shown live on the City of Hannibal YouTube page.

Although the meeting will be shown live, residents will also be able to watch the meeting on the YouTube page after the meeting.

The instructions to watch the meetings online follow:

- 1. Type in www.youtube.com in the web browser*
- 2. Type in City of Hannibal in the "Search" bar and hit Enter and hit the magnifying glass on the right side of the search bar.*
- 3. Click on "City of Hannibal" or the city of Hannibal crest.*
- 4. During the City Council meeting, there will be a red Thumbnail with the word "Live" on it.*
- 5. Click on the Thumbnail to watch the meeting.*
- 6. The meeting may be viewed on the website in its entirety after the meeting.*

ROLL CALL

CALL TO ORDER

INVOCATION

PLEDGE OF ALLEGIANCE

APPROVAL OF AGENDA

**APPROVAL OF MINUTES
Regular Council Meeting June 16, 2026**

**APPROVAL OF PAYROLL AND CLAIMS
Second Half – June 2026**

**PUBLIC COMMENTS
5 Minutes/ Sign Up Required**

JASON KRIGBAUM- HANNIBAL BAR-B-QUE FESTIVAL

Re: Request, Street Closures, Noise Ordinance

July 17 - 18, 2026, 12:00 p.m. Friday, July 17, 2026, until 11:00 p.m. Saturday, July 18, 2026

DARRELL MCCOY – MAYOR
Re: Recommendation of Re-Appointment

Park Board

Jake Buckman – appointment for a term to expire July 2029

LeeAnn Homberger – appointment for an unexpired term to expire July 2029

Chris Harsell – appointment for a term to expire July 2029

Re: Recommendation of Re-Appointment

Hannibal Free Public Library

Linda Spaun – appointment for a term to expire June 2029

SCOTT HAYCRAFT – 1ST WARD COUNCIL MEMBER
Re: *Residential Demolition and Rehab Process*

ANDY DORIAN –CITY MANAGER
Re: Marion Co. Multi-Jurisdictional Local Hazard Mitigation Plan
(Resolution No. 2621-26 to follow, for approval)

MELISSA COGDAL –CITY CLERK
Re: Filling the Second Ward Vacant Council Seat Timeline

ERIC GRAHAM –IT SYSTEMS ADMINSTRATOR
Re: Renewal for NEUMO (Avenu Enterprise Solutions LLC)
(Resolution No. 2624-26 to follow, for approval)

MARK KEMPKER –ASST. DIRECTOR OF CENTRAL SERVICES -DPW
Re: Request to Set Public Hearing – July 21, 2026, 6:45 p.m.
Rezoning of the 4600 Block of Stardust

TRISHA O'CHELTREE –DIRECTOR OF TOURISM

Re: Placer.ai Contract – Data Analytics Services

(Resolution No. 2623-26 to follow, for approval)

Re: Travel South Scholarship Application

(Resolution No. 2622-26 to follow, for approval)

Re: Approval of Bid Waiver for Madia Buys – 2027 Budget

BILL NO. 26-009

**AN ORDINANCE REVISING CHAPTER 16 - MISCELLANEOUS
PROVISIONS AND OFFENSES, ARTICLE IV. - OFFENSES
AGAINST PUBLIC MORALS, DIVISION 2. - SALE, POSSESSION
OR CONSUMPTION OF ILLEGAL SUBSTANCES, BY REVOKING
EXISTING SEC 16-138 AND ENACTING A NEW SEC 16-138,
DEFINITIONS**

Second & Final Reading

RESOLUTION NO. 2621-26

**A RESOLUTION ADOPTING THE MARION COUNTY MULTI-
JURISDICTIONAL LOCAL HAZARD MITIGATION PLAN**

RESOLUTION NO. 2622-26

**A RESOLUTION OF THE CITY OF HANNIBAL, MISSOURI,
AUTHORIZING THE DIRECTOR OF TOURISM TO APPLY FOR
THE TRAVEL SOUTH INTERNATIONAL SHOWCASE
SCHOLARSHIP THROUGH THE MISSOURI DIVISION OF
TOURISM AND AUTHORIZING THE MAYOR TO EXECUTE ANY
AND ALL DOCUMENTS NECESSARY TO SUPPORT SAID
APPLICATION AND SEEK REIMBURSEMENT FOR ELIGIBLE
EXPENSES.**

RESOLUTION NO.2623-26

**A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A
CONTRACT RENEWAL WITH PLACER.AI FOR TOURISM DATA
ANALYTICS SERVICES**

RESOLUTION NO. 2624-26

**A RESOLUTION AUTHORIZING A ONE YEAR AGREEMENT FOR
APPLICATION HOSTING AND TECHNOLOGY SUPPORT
SERVICES BETWEEN THE CITY OF HANNIBAL AND NEUMO
f/k/a Avenu Enterprise Solutions, LLC, IN THE AMOUNT OF
\$21,556.20 FOR THE FISCAL YEAR 2027.**

ADJOURNMENT



Special Event Application

APPLICATIONS ARE DUE 15 BUSINESS DAYS PRIOR TO EVENT!

Return to:
Office of the City Clerk
320 Broadway
Hannibal, MO. 63401
(573) 221-0111, Opt. 7
Email to: bdooley@hannibal-mo.gov

APPLICANTS INFORMATION

Company/Organization: Hannibal Bar B.Q Festival Nonprofit*: ☒ Yes ☐ No
Mailing Address: 2642 MARKET
City: Hannibal State: MO Zip: 63401

EVENT CHAIRPERSON

Name: Jason Kriegerbaum Phone: 573-795-0782
Email: office@heartland-bw.com

GENERAL EVENT INFORMATION

Name of Event: Hannibal Bar B.Q Festival
Event Date(s): 7-17 & 7-18, 2026 Type of Event: ☐ Festival ☐ Parade/Walk/Run
☒ Concert/Performance/Live Music
Event Start: 7-17-26 @ 12:00 PM
Event End: 7-18-26 @ 11:00 PM Other: _____
Proposed location* of Event: 4015 Market Street Hannibal, MO
Description of Event: Concert with Food Vendors / Festival
Req Sec 16-84-2(c) noise level for outside performances
Anticipated Attendance: 3-4,000 Event History: ☐ New ☒ Re-occurring*

If re-occurring, how many years has the event taken place: 7 Is this an Annual Event? ☒ Yes ☐ No

EVENT DETAILS

Set Up - Date/Times: 7-16-26 Tear Down - Date/Times: 7-19-26
Contact Person for media/citizen information: Jason Kriegerbaum
Phone: 573-795-0782 Email: office@heartland-bw.com

ILLUSTRATIVE SITE MAP – A site map of the event including location(s) of all tents, equipment, and activities must be submitted with this application. If the Main Street Map (Attachment A) provided doesn't work for you, you MUST provide your own, or your application will be denied automatically. We are unable to make a map for you. ☒ Site Map Attached

Clerk's Office Only:

Date of Agenda: _____ On Special Event Calendar ☐

Application Documents Received on: _____ Documents Emailed to Dept. Heads on: _____

APPLICATIONS ARE DUE 15 BUSINESS DAYS PRIOR TO EVENT!

VENDOR INFORMATION

FOOD AND BEVERAGE VENDORS

Will there be Food &/or Beverage Vendors? ☒ Yes* ☐ No

*If Yes: ☒ Sold ☐ Free ☐ Caterer ☐ Served

Will food be prepared on site? (please describe) each vendor has on site prep trailers

Will alcohol be served? ☒ Yes ☐ No

*If yes, a liquor/caterer's license is required. All vendors selling alcohol will need to be listed (Attachment B) & review the City of Hannibal, Municipal Code, Chapter 3; Alcoholic Beverages.

☒ All food vendors must receive approval from the Marion County Health Department (573) 221-1166.

☒ All food / beverage vendors will still need to be listed on the vendor listing (Attachment B).

☒ All food / beverage vendors must be inspected by the fire department & building inspector.

RETAIL SALES / VENDORS

Will there be Vendors? ☒ Yes* ☐ No If yes, then number of anticipated vendors: _____

Will there be retail sales? ☒ Yes* ☐ No

☐ *If yes, then a list of vendors (Attachment B) **MUST** be submitted to the Clerk's office **AT LEAST 10 BUSINESS DAYS PRIOR TO THE EVENT.**

If the Clerk's office does not have this vendor listing within the 10 business days prior to the event your vendors will NOT be able to participate in the event. Upon completion of the vendor list you may email it to Britta, in the City Clerk's Office at bdooley@hannibal-mo.gov.

☐ *If yes, then a the business / group promoting & organizing the event (if for profit) must obtain a City of Hannibal Business License. Contact the City Clerk's office, Britta can assist you with getting that set up. You may contact by email at bdooley@hannibal-mo.gov or by phone at (573) 221-0111, opt. 7.

☐ *If yes, retail sales are being made vendors are required to collect and report sales tax to Missouri Department of Revenue. Tax packets may be obtained by calling (573) 751-3505, or by visiting the <http://dor.mo.gov>. The event organizer is responsible for providing this information to the vendors.

-The City Council requests that event sponsors be mindful of vendor placements in respect to local businesses (ex: not placing pizza sales in front of a local business who sells pizza).

Clerk's Office:

Vendor Information has been reviewed and approved by: _____

Date Reviewed / Approved: _____

Remarks:

APPLICATIONS ARE DUE 15 BUSINESS DAYS PRIOR TO EVENT!

FIRE SERVICES

GENERAL

This emergency action plan predetermines actions to take before & during the event in response to an emergency or otherwise hazardous conditions. These actions represent those required prior to the event in preparation for those required during an emergency.

Flexibility must be exercised when implementing this plan because of the wide variety of potential hazards that exist for this event. These hazards include, but are not limited to, Fire, Medical Emergencies, Severe Weather, or situations where Law Enforcement may be required. The types of emergencies possible vary & could require the response of Fire & Rescue, Emergency Medical Services & Police.

All questions & inquiries should go through the Hannibal Fire Department @ (573) 221-0657.

EAP REPRESENTATIVE / CONTACT

The EAP event representative will be identified as the point of contact for all communications regarding the event. This person should be easily reachable. This person is identified as:

Primary Contact: JASON KRIGBAUM

Cell #: 573-795-0782

Secondary Contact: JIM HARK

Cell #: 573-822-8988

MEDICAL

Are there limited provisions for on-site Emergency Medical Services at this event? ☒ Yes ☐ No

Will there be a first aid station on site? ☒ Yes ☐ No

Will on-site EMS be provided? ☒ Yes* ☐ No, we will use 911 Dispatch

If yes, contact name: MAESWILL MILLER

Cell #: 573-221-5510

FIRE

Has a specific hazard been identified as an increased risk of fire at this event? ☐ Yes* ☒ No

If yes, what has been identified? _____

Selected event staff will be instructed on the safe use of Portable Fire Extinguishers.

Fire lanes & fire hydrants should not be obstructed at any time during the event.

Should an incident occur that requires the Fire Department, **CALL 911**. The caller should have the following information available to give the 911 dispatcher: Nature of the emergency, location, & contact name with a good call back #.

OPEN FLAMES

Will there be open flames? ☐ Yes* ☒ No *If yes, what will open flame usage be? (check all that apply)

☒ Grilling/BBQ ☒ Deep Fryer ☐ Activity/ Entertainment Other: _____

Any food vendors will be inspected when appropriate by the fire code & must meet permitting requirements.

FIREWORKS

A fireworks show or display **MUST** be conducted by an independent fireworks operator approved by the Missouri Division of Fire Safety.

HANNIBAL FIRE DEPT:

Fire Services has been reviewed and approved by: _____

Date Reviewed / Approved: _____

Remarks: _____

APPLICATIONS ARE DUE 15 BUSINESS DAYS PRIOR TO EVENT!

PUBLIC SAFETY

If your Special Event involves a parade, City Ordinance requires that you obtain a permit from the Police Department, after Council approval, but prior to your event. Upon completion of your Special Event application approximately 10 days prior to the event Hannibal Police Department will be reaching out to the Event Coordinator to review Public Safety Plans & Procedures.

EMERGENCY NOTIFICATION

Will on-site security be provided? ☒ Yes* ☐ No

*If yes, please provide the contact name: Jose Krisbon #: 573-795-0782

The City of Hannibal does not provide Security, it will be the responsibility of the event sponsor to hire out their security.

SEVERE WEATHER

Weather forecasts & current conditions will be monitored throughout the entirety of the event.

Before the event - If severe weather is predicted prior to the event, the EAP event representative will evaluate the conditions & determine if the event will remain scheduled.

The EAP event representative or his/her designee will be identified as such and will be responsible to monitor the weather conditions before & during the event.

During the event - If severe weather occurs during the event, the EAP event representative or his/her designee will make the notification to those attending the event that a hazardous weather condition exists & direct them to shelter.

There are limited provisions for sheltering participants in the event of severe weather.

LAW ENFORCEMENT

Has a need for constant Law Enforcement presence been identified at this event? ☐ Yes ☒ No

Should an incident occur that requires Law Enforcement, the Safety Plan is to use:

☒ On-site Security or ☒ 911 Dispatch for Law Enforcement

*If using 911 the caller will have the nature of the emergency, precise location, & a contact name & number ready.

Crowd control will be managed by: ☒ Staff ☒ On-site Security

The Event Sponsor understands that it is important that there is access to emergency vehicles & that this is maintained at all times.

HPD Assistance Requested: NO PARKING SIGNS ON HANIBAL (400 block) Collision

St. Closed for EMS/FIRE Emergency Routing if Necessary

HANNIBAL POLICE DEPT:

Public Safety has been reviewed and approved by: _____

Date Reviewed / Approved: _____

Remarks:

APPLICATIONS ARE DUE 15 BUSINESS DAYS PRIOR TO EVENT!

DPW

STREET CLOSURES

Will this event require any street closures? ☒ Yes* ☐ No

Requested Road Closure Dates/Times: July 17th 8:00am thru July 18th 11:00 PM (Collision to dead end New London street (Collision street) entire)

If you're requesting a road closure & the area you're requesting to block off is outside of the map provided in this packet, then you MUST provide your own map. Your requested road closures will need to be marked on the map you've turned in with your packet to be presented to the Council. If you are requesting to block off area included in the map provided, then only the barricades/road closures optional are presented on the map for you, as you will just need to circle those you wish to have.

There is absolutely NO stakes allowed to be hammered into City owned parking lots, sidewalks or roads.

HANDICAP PARKING

*If your event requires street closures, will there be additional parking areas restricted for handicap only parking?

☐ Yes ☒ No

*If yes, please include on your map or provide an additional map showing designated handicap only parking.

Will your event require the use of sandwich board signs? ☐ Yes* ☒ No

*If yes, date/time of board placement: _____

*If yes, date/time requested to be on sandwich boards: _____

WASTE REMOVAL

☒ Event Sponsor N/A **MUST** take care of all trash inside the blocks they request to close down for their event.

☐ It is the responsibility of the Event Sponsor to ensure that city trash cans are monitored & emptied during the event in the event area and in any closed dedicated blocks.

*The City will monitor & empty trash cans outside the event area.

Will this event require the need for use of the City's roll off dumpster? ☐ Yes ☐ No

*If yes, this will require a \$600.00 pre-paid fee for the use of the 30 Yard Roll off dumpster.

-Payment MUST be made 10 days prior to the event, in the City Clerk's Office.

It is the responsibility of the event organizer to ensure trash is picked up during and at the conclusion of the event. The event organizer is responsible for all trash on the event site and any trash associated with the event or event patrons or spectators that impact the area.

DPW:

DPW has been reviewed and approved by: _____

Date Reviewed / Approved: _____

Remarks:

APPLICATIONS ARE DUE 15 BUSINESS DAYS PRIOR TO EVENT!

PARKS

PARK RENTALS

Will this event require the use of one of the Park areas/facilities? ☐ Yes* ☒ No

*If yes, then you must have rented the park area/facility through the Hannibal Parks & Recreation Department.

Name of Park/Facility Rented: _____

Date/Times Rented: _____

If you have not yet rented your park area/facility you may do so by going to <https://hannibalparks.recdesk.com/Community/Facility>

For assistance you can reach the Parks & Recreation Department at (573) 221-0154.

RESTROOM FACILITIES

The City does not supply Port-A-Potties. If portable restroom facilities are needed the event organizer will need to supply those.

Parks:

Parks has reviewed & application approved by: _____

Date Reviewed / Approved: _____

Remarks: _____

BUILDING INSPECTOR

Building Inspector:

Building Inspector's Office has reviewed & application approved by: _____

Date Reviewed / Approved: _____

Remarks: _____

HCVB

HCVB:

HCVB has been reviewed & application approved by: _____

Date Reviewed / Approved: _____

Remarks: _____

APPLICATIONS ARE DUE 15 BUSINESS DAYS PRIOR TO EVENT!

BOARD OF PUBLIC WORKS

ELECTRICAL

Is temporary electric needed?

☐ Yes ☒ No

For temporary electric utility service for Festivals/Events, the Event Sponsor **MUST** contact the Hannibal Board of Public Works at (573) 221-8050.

A utility application is required no later than the Wednesday preceding the City Council Meeting you plan to attend.

The pedestals located along Main Street are **NOT** for vendor use & will not be energized during events.

Service call outs determined to be the fault of the vendor are at the Event Sponsor's expense and will be billed in accordance with the HBPW's Schedule of Rates and Fees.

Meter Fee and prepayment of usage is required. Any overpayment will be refunded.

*For electric utility service at any of the Park areas/facilities, the Event Sponsor should contact the Parks & Recreation Department at (573) 221-0154.

WATER

Is the temporary use of water from a fire hydrant needed? ☒ Yes ☐ No

For use of water at a fire hydrant, the Event Sponsor must contact the Hannibal Board of Public Works at (573) 221-8050.

A utility application is required no later than the Wednesday preceding the City Council Meeting you plan to attend.

Meter Fee and prepayment of usage is required. Any overpayment will be refunded.

*For water service at any of the Park areas/facilities, the Event Sponsor should contact the Parks & Recreation Department at (573) 221-0154.

HBPW:

HBPW Services has been reviewed and approved by: _____

Date Reviewed / Approved: _____

Remarks:

INSURANCE

In consideration of holding the event and using City property, the applicant agrees to provide general liability insurance and indemnify, defend, and hold the City of Hannibal harmless as set forth in the Insurance Requirement Policy. A copy of the insurance policy with all required endorsements must be provided to the City of Hannibal **(3) days before** the date of the event. (See Attachment I for sample)

JK (INITIALS)

AGREEMENT

Name of Event: Hannibal Bar B Q Festival

Date(s) of Event: July 17th & 18th, 2026

As coordinator(s) of this event, I (we) have reviewed all regulations and guidelines and, on behalf of the Organization hosting the event agree to comply with City Ordinances and the requirements of this SPECIAL EVENT PACKET and below as they apply to this event.

SAFETY:

1. Shall maintain adequate space for emergency vehicle access (fire, ambulance and police throughout the designated area) at all times.
2. Shall comply with regulations provide by departments of the City.
3. Shall provide detailed event site map with application.
4. Shall provide EAP contacts & Emergency Plan on application & have reviewed the Safety Plan with HPD prior to event.

Trash/Cleanup:

1. Shall be responsible for all trash cleanup inside events designated area during event.
2. Shall be responsible for arranging general cleanup of designated event area and areas adjoining event area
3. Shall be responsible for Maintaining/ monitoring/ emptying trash cans during event in designated area.

TAXES, LICENSES, FEES AND PERMITS:

1. Shall distribute guidelines/requirements to all vendors
2. Shall turn in a list of all vendors for temp. licenses into the Clerk's Office **10 days prior** to the event.
3. Shall be responsible for informing vendors of their sales tax obligations for MO Dept. of Revenue.
4. Shall be responsible for payment, pickup & distribution of temp. licenses to all vendors prior to the event.
These must be hanging during the event. Failure to pay for temp. licenses by Event Sponsor prior to event will result in vendors not being able to set up at the event.

INSURANCE:

You are required to provide the City with a Certificate of Liability Insurance. The Certificate must be provided to the City of Hannibal, **three (3) days before** the date of the event.

1. The Certificate must name the City of Hannibal, Missouri, as:
 - a. **The certificate holder** with the correct address of 320 Broadway, Hannibal, Missouri, 63401; and
 - b. **An additional primary insured**
2. You are required to obtain an **Additional Insured Endorsement** to the liability insurance policy.
The Endorsement shall name the City of Hannibal, Missouri as an additional insured.

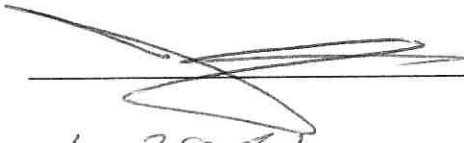
INDEMNIFICATION AGREEMENT:

To the fullest extent permitted by law, Jason Keighrue (hereinafter, "Organization") shall undertake to indemnify, defend and hold harmless City of and from any all claims, suits, rights of action and demands, including all costs, expenses and reasonable attorney fees associated therewith, in any way connected with or arising out of Organization or its employees, representatives, invitees negligence or willful acts or omissions arising from or in connection with Hannibal Bar BQ Festival (hereinafter, "Event") and agrees to maintain during the term of the Event Commercial General Liability Insurance for personal injury, property damage and death as required. Organization hereby assumes responsibility for the negligence and willful acts or misconduct of its employees, representatives, and invitees and will indemnify, defend and hold harmless the City against any claims or judgments made by Organization's employees, representatives, and invitees against City arising from the Event. The terms of this provision shall survive the expiration, completion of the Event or earlier termination of this Agreement.

I/we understand that by signing below, I/we represent and warrant to the City that I/we have full and lawful authority to execute and deliver this Agreement and to perform the terms and obligations of this Agreement, and that this Agreement constitutes the legal, valid and binding obligation of Organization, enforceable in accordance with its terms.

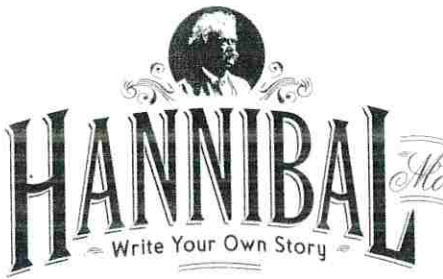
I/we are entering into a binding agreement with the City of Hannibal to comply with all City Ordinances and Special Event Policies and that non-compliance may result in cancellation of the event or denial of permission for future events.

Signature(s):



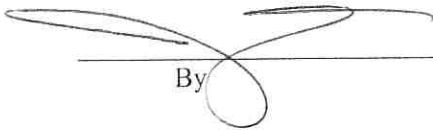
Date:

10-29-20



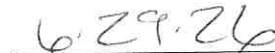
Hold Harmless and Insurance Requirements

- 1) To the fullest extent permitted by law, Sponsor agrees to indemnify, defend and hold harmless the City of Hannibal, its officers, agents, volunteers, and employees from and against all suits, claims, damages, losses, and expenses, including but not limited to attorneys' fees, court costs, or alternative dispute resolution costs arising out of, or related to, Sponsor's use of City streets, roads, parks, sidewalk or other facilities under this agreement involving an injury to a person or persons, whether bodily injury or other personal injury (including death), or involving an injury or damage to property (including loss of use or diminution in value), but only to the extent that such suits, claims, damages, losses or expenses are caused by the negligence or other wrongdoing of Sponsor, its officers, agents and volunteers, or anyone directly or indirectly employed or hired by Sponsor or anyone for whose acts Sponsor may be liable, regardless of whether caused in part by the negligence or wrongdoing of City and any of its agents or employees
- 2) Sponsor shall purchase and maintain the following insurance, at Sponsor's expense: Commercial General Liability Insurance with a minimum limit of \$1,000,000 each occurrence / \$2,000,000 general aggregate written on an occurrence bases.
Comprehensive Business Automobile Liability Insurance for all owned, non-owned and hired automobiles and other vehicles used by Sponsor with a combined single limit of \$1,000,000 minimum.
Workers Compensation insurance with statutorily limits required by any applicable Federal or state law and Employers Liability insurance with minimum limit of \$1,000,000 per accident.
- 3) All policies of insurance must be on a primary basis, non-contributory with any other insurance and/or self-insurance carried by the City.
- 4) Prior to using City's facilities or infrastructure under this agreement, Sponsor shall furnish the City with certificates of insurance evidencing the required coverage, conditions, and limits required by this agreement, have the City named as an additional insured and provide the appropriate additional insured endorsements.
- 5) No provision of this agreement shall constitute a waiver of the City's right to assert a defense based on the doctrines of sovereign immunity, official immunity, or any other immunity available under law.

By 

owne

Title



6.29.26

Date

Park Board Appointments

From Andy Dorian <ADorian@hannibal-mo.gov>

Date Thu 6/18/2026 1:43 PM

To Mayor <mayor@hannibal-mo.gov>; Melissa Cogdal <MCogdal@hannibal-mo.gov>

Melissa,

Can you place on the next Council Agenda under the Mayor's name for 3 year re-appointments to the Park Board

Jake Buckman
LeeAnn Homberger
Chris Harsell

Thank you,

Andy Dorian
City Manager
City of Hannibal, Missouri
Work Phone: 573-221-0154
Email: adorian@hannibal-mo.gov

Library Reappointment

From Caitlin Greathouse <cgreathouse@hannibal.lib.mo.us>

Date Wed 7/1/2026 10:53 AM

To Melissa Cogdal <mcogdal@hannibal-mo.gov>; Mayor <mayor@hannibal-mo.gov>

Cc Mary Bright <mbright@hannibal-mo.gov>

Good morning,

Hannibal Free Public Library Board of Trustees would like to recommend the following individual for reappointment:

Linda Spaun for a term to expire July 1st 2029. This is following a partial term.

Thank you for your consideration.

Caitlin Greathouse

Sent via the Samsung Galaxy S24 Ultra, an AT&T 5G smartphone
Get [Outlook for Android](#)

To: Mayor and City Council

From: Andy Dorian, City Manager

Date: 6/12/2026

Re: Adoption of the Marion County Multi-Jurisdictional Local Hazard Mitigation Plan

Members of the City Council,

Attached for your consideration is a resolution formally adopting the *Marion County Multi-Jurisdictional Local Hazard Mitigation Plan*. This plan is the result of a coordinated effort among Marion County and participating jurisdictions, including the City of Hannibal, to identify, assess, and reduce risks associated with natural hazards that may impact our community.

Participation in this planning process allows the City to better prepare for and respond to a variety of potential hazard events while proactively identifying mitigation strategies that can reduce long-term risks to public safety and infrastructure. Adoption of this plan demonstrates the City's continued commitment to protecting residents, property, and critical services.

In addition to its planning and preparedness benefits, formal adoption of this Hazard Mitigation Plan is required to maintain eligibility for certain state and federal funding opportunities. Specifically, under the Disaster Mitigation Act of 2000, local jurisdictions must adopt an approved hazard mitigation plan in order to qualify for FEMA mitigation grant programs, which can provide significant financial assistance for projects that reduce hazard-related risks.

City staff actively participated in the development and update of this plan in coordination with Marion County and other local stakeholders. Adoption by the City Council will formally recognize the plan as an official City document and authorize continued coordination with state and federal partners to secure final approval from the Missouri State Emergency Management Agency (SEMA) and FEMA Region VII.

I recommend approval of the attached resolution adopting the Marion County Multi-Jurisdictional Local Hazard Mitigation Plan.

RESOLUTION NO. 2621-26

A RESOLUTION ADOPTING THE MARION COUNTY MULTI-JURISDICTIONAL LOCAL HAZARD MITIGATION PLAN

WHEREAS, the City of Hannibal recognizes the threat that natural hazards pose to people and property within our community; and

WHEREAS, undertaking hazard mitigation actions will reduce the potential for harm to people and property from future hazard occurrences; and

WHEREAS, the U.S Congress passed the Disaster Mitigation Act of 2000 (“Disaster Mitigation Act”) emphasizing the need for pre-disaster mitigation of potential hazards; and

WHEREAS, the Disaster Mitigation Act made available hazard mitigation grants to state and local governments; and

WHEREAS, an adopted Local Hazard Mitigation Plan is required as a condition of future funding for mitigation projects under multiple FEMA pre- and post-disaster mitigation grant programs; and

WHEREAS, the City of Hannibal fully participated in the hazard mitigation planning process to prepare this Multi-Jurisdictional Local Hazard Mitigation Plan; and

WHEREAS, the City of Hannibal desires to comply with the requirements of the Disaster Mitigation Act and to augment its emergency planning efforts by formally adopting the Marion County Multi- Jurisdictional Local Hazard Mitigation Plan; and

WHEREAS, adoption by the governing body for the City of Hannibal demonstrates the jurisdictions’ commitment to fulfilling the mitigation goals outlined in this Multi-Jurisdictional Local Hazard Mitigation Plan; and

WHEREAS, adoption of this legitimizes the plan and authorizes responsible agencies to carry out their responsibilities under the plan; and

NOW THEREFORE BE IT RESOLVED BY THE CITY OF HANNIBAL, MISSOURI.

Section 1:

That the City of Hannibal adopts the “Marion County Multi-Jurisdictional Local Hazard Mitigation Plan” as an official plan.

Section 2:

The City of Hannibal will submit the updated plan along with this Adoption

Resolution to the Missouri State Emergency Management Agency and Federal Emergency Management Agency Region VII officials to enable the plan's final approval.

Section 3:

This Resolution shall take effect and be in full force from and after its passage and approval.

ADOPTED THIS 7th DAY OF JULY, 2026

APPROVED THIS 7th DAY OF JULY, 2026

Darrell McCoy, Mayor

ATTEST:

Melissa Cogdal, City Clerk

CONTRIBUTORS

Marion County Hazard Mitigation Planning Committee

Jurisdictional Representatives

Name		Title	Department	Jurisdiction
John	Hark	Emergency Manager Director	Disaster	Marion County
Marla	Meyers	County Clerk	Regional Agency	Marion County
Lacey	Miller	Associate Commissioner	Regional Agency	Marion County
Savannah	O'Bryan	Superintendent	Academia	Marion County R-II
Kyle	Brennemann	Building Inspector	Local Agency	Palmyra
Jacob	Nacke	Police Chief	Local Agency	Hannibal
David	Lomax	Presiding Commissioner	Regional Agency	Marion County
Angela	Agnew	Administrator	Regional Agency	Marion County
Teya	Stice	County Coordinator	Regional Agency	Marion County
Rusty	Adrian	Mayor	Local Agency	Palmyra

Stakeholder Representatives

Name		Title	Department	Agency/Organization
Brent	Hoerr	Coordinator		Levee District
Todd	Martin	President	Academia	Moberly Area Community College
Wendy	Johnson	Director of Workforce	Academia	Moberly Area Community College
Brock	Decker	Chief Deputy	Emergency Services	Marion County Sheriff
Sean	Baymiller	Deputy	Emergency Services	Marion County Sheriff
Shane	Kirtlink	Deputy	Emergency Services	Marion County Sheriff
Marshall	Miller	EMS Chief	Emergency Services	Marion County Ambulance
Brooks	Holley	Telecommunicator	Emergency Services	NECOMM 911

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EXECUTIVE SUMMARY

The purpose of hazard mitigation is to reduce or eliminate long-term risk to people and property from hazards. Marion County and participating jurisdictions and school/special districts developed this multi-jurisdictional local hazard mitigation plan update to reduce future losses from hazard events to the County and its communities and school/special districts. This plan is an update of the previous plan that was approved by FEMA on June 28, 2021. The plan and the update were prepared pursuant to the requirements of the Disaster Mitigation Act of 2000 to result in eligibility for the Federal Emergency Management Agency (FEMA) Hazard Mitigation Assistance Grant Programs.

The Marion County Multi-Hazard Mitigation Plan is a multi-jurisdictional plan that covers the following jurisdictions that participated in the planning process:

- Unincorporated Marion County
- Hannibal
- Palmyra
- Marion County R-II School District
- Palmyra R-I School District
- Hannibal 60 School District

Marion County and the entities listed above developed a Multi-Jurisdictional Hazard Mitigation Plan that was approved by FEMA on June 28, 2021 (hereafter referred to as the *2021 Hazard Mitigation Plan*). This current planning effort serves to update that previously approved plan.

The plan update process followed a methodology in accordance with FEMA guidance, which began with the formation of a Mitigation Planning Committee (MPC) comprised of representatives from Marion County and participating jurisdictions. The MPC updated the risk assessment that identified and profiled hazards that pose a risk to Marion County and analyzed jurisdictional vulnerability to these hazards. The MPC also examined the capabilities in place to mitigate the hazard damages, with emphasis on changes that have occurred since the previously approved plan was adopted. The MPC determined that the planning area is vulnerable to several hazards that are identified, profiled, and analyzed in this plan. Riverine and flash flooding, winter storms, severe thunderstorms (hail, lightning, high winds), and tornados are among the hazards that historically have had a significant impact.

Based upon the risk assessment, the MPC updated goals for reducing risk from hazards. The goals are listed below:

Goal 1: Protect the lives and livelihood of all the citizens.

Goal 2: Decrease the impact of natural hazards.

Goal 3: Ensure continued operation of government and emergency function in a disaster.

To advance the identified goals, the MPC developed recommended mitigation actions, as summarized in the table on the following pages. The MPC developed an implementation plan for each action, which identifies priority level, background information, ideas for implementation, responsible agency, timeline, cost estimate, potential funding sources, and more. These additional details are provided in Chapter 4.

Table I. Mitigation Action Matrix

#	Action	Jurisdiction	Priority	Goals	Hazards Addressed	Current Development	Future Development	Continued Compliance with NFIP
Structure and Infrastructure Projects								
1.01	Update Warning Sirens	Marion County	Low	1	Dam Failure, Levee Failure, Severe Thunderstorms, Tornado	✓	✓	
1.03	Flood Control/Dam Study & Maintenance	Marion County	Low	2	Flooding, Dam Failure	✓	✓	
1.04	Transportation Infrastructure	Marion County	High	1	Flooding, Dam Failure, Severe Thunderstorms, Severe Winter Weather	✓	✓	
1.05	Emergency Shelter Assessment	Marion County	Low	1	Tornado, Severe Storms, Winter Weather, Extreme Temperatures	✓	✓	
1.06	Backup Power Supply for Critical Facilities	Marion County	High	3	Extreme Temperatures, Severe Thunderstorms, Severe Winter Weather, Tornado	✓	✓	
1.08	Seismic Vulnerability Assessment	Marion County	Low	2	Earthquake	✓	✓	
1.10	Storm Shelter/Safe Room	Marion County	Low	1	Tornado, Severe Storms, Winter Weather, Extreme Temperatures	✓	✓	
2.01	Update Warning Sirens	Hannibal	Low	2	Dam Failure, Levee Failure, Severe Thunderstorms, Tornado	✓	✓	
2.02	Flood Control	Hannibal	Low	2	Flooding, Dam Failure, Levee Failure, Severe Thunderstorms	✓	✓	
2.03	Transportation Infrastructure	Hannibal	High	1	Flooding, Dam Failure, Severe Thunderstorms, Severe Winter Weather	✓	✓	
2.05	Backup Power Supply for Critical Facilities	Hannibal	High	3	Extreme Temperatures, Severe Thunderstorms, Severe Winter Weather, Tornado	✓	✓	

#	Action	Jurisdiction	Priority	Goals	Hazards Addressed	Current Development	Future Development	Continued Compliance with NFIP
2.06	Storm Shelter/Safe Room	Hannibal	Low	1	Tornado, Severe Storms, Winter Weather, Extreme Temperatures	✓	✓	
2.07	Stormwater/Sewer Improvement Study	Hannibal	Low	2	Flooding, Severe Storms	✓	✓	
2.09	Seismic Vulnerability Assessment	Hannibal	Low	2	Earthquake	✓	✓	
3.02	Transportation Infrastructure	Palmyra	High	2	Flooding, Dam Failure, Severe Thunderstorms, Severe Winter Weather	✓	✓	
3.03	Update Warning Sirens	Palmyra	Low	1	Dam Failure, Levee Failure, Severe Thunderstorms, Tornado	✓	✓	
3.04	Backup Power Supply for Critical Facilities	Palmyra	High	3	Extreme Temperatures, Severe Thunderstorms, Severe Winter Weather, Tornado	✓	✓	
3.05	Storm Shelter/Safe Room	Palmyra	Low	1	Tornado, Severe Storms, Winter Weather, Extreme Temperatures	✓	✓	
3.07	Seismic Vulnerability Assessment	Palmyra	Low	2	Earthquake	✓	✓	
4.01	Safe Room/Storm Shelter	Hannibal #60	High	1	Severe Thunderstorms, Tornado	✓	✓	
Natural Systems Protection								
1.02	NFIP	Marion County	Low	2	Flooding	✓	✓	✓
2.04	NFIP	Hannibal	Low	2	Flooding	✓	✓	✓
3.01	NFIP	Palmyra	Low	2	Flooding	✓	✓	✓
Planning and Regulation								
1.02	NFIP	Marion County	Low	2	Flooding	✓	✓	✓
1.03	Flood Control/Dam Study & Maintenance	Marion County	Low	2	Flooding, Dam Failure	✓	✓	

#	Action	Jurisdiction	Priority	Goals	Hazards Addressed	Current Development	Future Development	Continued Compliance with NFIP
1.08	Seismic Vulnerability Assessment	Marion County	Low	2	Earthquake	✓	✓	
1.09	Subsidence Vulnerability Assessment	Marion County	Low	2	Sinkholes	✓	✓	
2.04	NFIP	Hannibal	Low	2	Flooding	✓	✓	✓
2.07	Stormwater/Sewer Improvement Study	Hannibal	Low	2	Flooding, Severe Storms	✓	✓	
2.09	Seismic Vulnerability Assessment	Hannibal	Low	2	Earthquake	✓	✓	
2.10	Subsidence Vulnerability Assessment	Hannibal	Low	2	Sinkholes	✓	✓	
3.01	NFIP	Palmyra	Low	2	Flooding	✓	✓	✓
3.07	Seismic Vulnerability Assessment	Palmyra	Low	2	Earthquake	✓	✓	
3.08	Subsidence Vulnerability Assessment	Palmyra	Low	2	Sinkholes	✓	✓	
Education and Outreach								
1.02	NFIP	Marion County	Low	2	Flooding	✓	✓	✓
1.07	Vulnerable Citizen Awareness Program	Marion County	Low	2	All Hazards	✓	✓	
1.11	Critical Incident Stress Management Training and Awareness Program	Marion County	Low	3	Tornado, Flooding, Earthquake, Severe Thunderstorm, Severe Winter Weather, Extreme Temperatures	✓	✓	
2.04	NFIP	Hannibal	Low	2	Flooding	✓	✓	✓
2.08	Vulnerable Citizen Awareness Program	Hannibal	Low	2	All Hazards	✓	✓	
3.01	NFIP	Palmyra	Low	2	Flooding	✓	✓	✓
3.06	Vulnerable Citizen Awareness Program	Palmyra	Low	2	All Hazards	✓	✓	

#	Action	Jurisdiction	Priority	Goals	Hazards Addressed	Current Development	Future Development	Continued Compliance with NFIP
4.02	Natural Hazard Education Program	Hannibal #60	Low	2	All Hazards	✓	✓	

PREREQUISITES

44 CFR requirement 201.6(c)(5): The local hazard mitigation plan shall include documentation that the plan has been formally adopted by the governing body of the jurisdiction requesting approval of the plan. For multi-jurisdictional plans, each jurisdiction requesting approval of the plan must document that it has been formally adopted.

This plan has been reviewed by and adopted with resolutions or other documentation of adoption by all participating jurisdictions and schools/special districts. The documentation of each adoption is included in Appendix C, and a model resolution is included on the following page.

The jurisdictions listed in the Executive Summary participated in the development of this plan and have adopted the multi-jurisdictional plan.

MEMORANDUM

TO: Mayor McCoy and Members of the City Council

FROM: Melissa Cogdal
City Clerk

DATE: July 7, 2026

SUBJECT: Second Ward Council Member Vacancy

Due to the vacancy of the 2nd Ward Council seat, previously held by April Azotea; for discussion and approval is the procedure for filling this vacancy as well as a proposed timeline.

Following is an excerpt taken from the Code that outlines the appropriate actions to be taken:

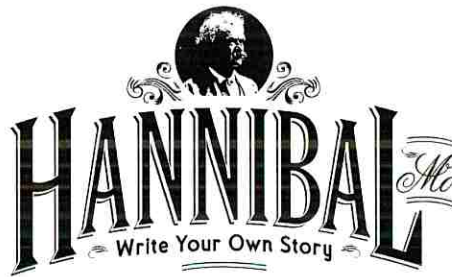
Sec. 2.04. Vacancies.

All vacancies in the council, except as otherwise provided herein, shall be filled by the council, upon its majority vote, for a period running to the next regular municipal election, at which time a successor shall be elected for the unexpired term of such vacant office. In the case of a ward councilman, such successor for such interim term shall be a resident of the ward where the vacancy in representation exists.

Where a vacancy in the council occurs more than twelve (12) months next preceding a regular municipal election, the council shall within two (2) weeks, call a special election in the ward or wards affected for the election of a councilman for the unexpired term, for each such vacant office in the council, which election shall be held at the next regular election date specified by state law.

<i>Date</i>	<i>Issue</i>	<i>Responsible Party</i>
July 8, 2026	Place Advertisement Seeking Candidates	City Clerk
July 11, 2026	Ad Ran	City Clerk/HCP
July 18, 2026	Ad Ran	City Clerk/HCP
July 24, 2026 @ 10:00 a.m.	Candidate Deadline & Review for Qualifications	City Clerk
August 4, 2026	Candidate Forum /Selection	City Council

Additionally, I have attached documentation that will be used to advertise, assisting in this process.



**CITY OF HANNIBAL SEEKS INTERESTED CITIZENS FOR
SECOND WARD COUNCIL MEMBER**

The City of Hannibal is calling for all interested citizens of the Second Ward, who wish to serve in the vacant position of Second Ward Council Member, to deliver to the Office of City Clerk a letter of interest no later than **10:00 a.m. July 24, 2026**.

Minimum requirements/qualifications that must be met include:

- at least twenty-five (25) years of age
- citizen of the United States
- registered voter of the City
- inhabitant of the City for at least one (1) year
- resident of the Second Ward for at least six (6) months proceeding
- no person shall be entitled to hold any office who is in arrears for any City taxes

Council Members cannot hold any other compensated public office, or any position in City government during the term of Council Member. See the City of Hannibal Charter at www.hannibal-mo.gov for additional limitations and qualifications.

This position will be appointed by vote of the City Council and will serve for a temporary period ending with the next Municipal Election in April 2027 and requires attendance of bi-weekly Council meetings. Compensation is \$200 per month and has no fringe benefits with the exception of election to participate in Missouri Local Government Employees Retirement System (LAGERS).

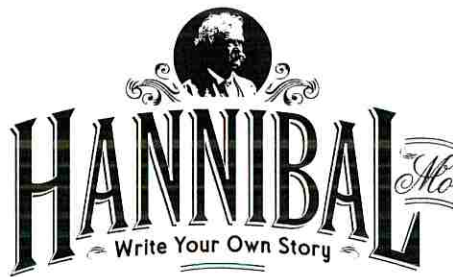
Interested persons should submit a letter of interest explaining qualifications and desire to represent the City of Hannibal and Second Ward as Council Member and **include name, address and phone number**. This letter will be used to determine who will be allowed to participate in a subsequent interview with the City Council, based on verification of the above qualifications. **The letter of interest must be submitted to the Office of City Clerk by 10:00 a.m. July 24, 2026, to qualify.**

It is the intent of the City Council to meet with and interview candidates during the **Tuesday, August 4, 2026 Council Meeting**. Please direct questions to City Clerk, Melissa Cogdal at 221-0111, ext. 209.

Letters of Interest must be received by 10:00 a.m. July 24, 2026, and envelopes should be clearly marked with the name and address of the Respondent and the words "Request for Interest SECOND WARD COUNCIL MEMBER" spelled out on the envelope to be delivered to: Melissa Cogdal, City Clerk

City of Hannibal – Office of City Clerk
320 Broadway
Hannibal MO 63401
(573) 221-0111, ext. 209

**City of Hannibal 320 Broadway, Hannibal, MO 63401
P 573.221.0111 F 573.221.0646
www.hannibal-mo.gov**



MEMORANDUM

TO: Mayor and Members of the City Council
FROM: Eric Graham, IT Systems Administrator
DATE: July 7, 2026
SUBJECT: Renewal for NEUMO (Avenu Enterprise Solutions, LLC)

The Information Technology Department respectfully requests approval from the City Council to authorize the Mayor to sign and execute a one-year renewal agreement with NEUMO, formerly known as Avenu Enterprise Solutions, LLC, in the total amount of **\$21,556.20**. The proposed agreement term will run from **July 1, 2026 through June 30, 2027**.

The IT Department recommends approval of this renewal to ensure continuity of operations within the Clerk's Office. This agreement represents a necessary bridge solution that allows the City to maintain essential services while preparing for the full transition to BS&A.

Cost Breakdown:

Description	Amount
Annual Maintenance Fee	\$19,756.20
Annual Hosting Fee	\$1,800.00
Total	\$21,556.20

RESOLUTION NO. 2624-26

**A RESOLUTION AUTHORIZING A ONE YEAR AGREEMENT FOR
APPLICATION HOSTING AND TECHNOLOGY SUPPORT SERVICES
BETWEEN THE CITY OF HANNIBAL AND NEUMO f/k/a Avenu Enterprise
Solutions, LLC, IN THE AMOUNT OF \$21,556.20 FOR THE FISCAL YEAR 2027.**

WHEREAS, the City of Hannibal has the need to continue to engage in certain information technology hosting and support services relating to its business operations and,

WHEREAS, the City's current vendor, NEUMO f/k/a Avenu Enterprise Solutions, LLC has agreed to provide the City with enhanced access to Business Licenses, and **WHEREAS** it is in the City's best interest to continue with our current vendor for an additional year during the transition to the new financial software approved by Council,

**NOW THEREFORE BE IT RESOLVED BY THE CITY OF HANNIBAL,
MISSOURI:**

SECTION ONE: The Mayor is hereby authorized to execute on behalf of the City the agreement for application hosting and technology support services for a one-year period as attached hereto as Exhibit B and incorporated herein by this reference with NEUMO f/k/a Avenu Enterprise Solutions, LLC.

SECTION TWO: This Resolution shall become effective immediately upon its adoption and approval.

ADOPTED THIS 7th DAY OF JULY, 2026

APPROVED THIS 7th DAY OF JULY, 2026

Darrell McCoy, Mayor

ATTEST:

Melissa Cogdal, City Clerk



ORDER FORM

Customer Email: mcogdal@hannibal-mo.gov
Customer Contact: Melissa Cogdal
Phone: (573) 221-0111
Contract Start Date: 7/1/2026
Contract End Date: 6/30/2027

Customer No:
Date: 6/12/2026
Quote Number: Q-22042
Price Quote Valid for 90 days

BILL TO:

Debbie White
320 BROADWAY
HANNIBAL, MO 63401

SHIP TO:

Phyllis Nelson
320 BROADWAY
HANNIBAL, MO 63401

Product Name	Product Description	Line Description	Product Code	QTY	Unit Price	Discount	Total Price
Finance & Tax: Finance Legacy - New Vision	Header		FT000317	1.00	\$0.00	USD 0.00	USD 0.00
Application Hosting - Software		Business License Module Only	FT000005	12.00	\$150.00	USD 0.00	USD 1,800.00
Technical Support - Communication Hardware			FT000210	12.00	\$1,646.35	USD 0.00	USD 19,756.20
Finance & Tax: Network Services	Header		FT000322	1.00	\$0.00	USD 0.00	USD 0.00
TOTAL:							USD 21,556.20

Additional Information

Price Quote Term:

All Fees and Prices quoted are valid for ninety (90) days from the date stated above.

CONFIDENTIAL & PROPRIETARY

This document is exclusively for commercial use between Neumo, and Customer, and is considered Confidential Information according to the Terms, not to be disclosed to third parties unless such disclosure is explicitly permitted under this Agreement.

****THIS IS NOT AN INVOICE****

Please do not send payment from this price quote. You will receive a separate contract and invoice for the services provided above.

RENEWAL AND AMENDMENT

Amendment No. 5 to Agreement for Application Hosting and Technology Support Services

This Renewal and Amendment ("**Amendment**") to the agreement listed below is entered into as of July 1, 2026 (the "**Effective Date**"), by and between **Neumo Enterprise Solutions, LLC** f/k/a Avenu Enterprise Solutions, LLC, with a principal place of business at 5885 Trinity Parkway, Suite 120, Centreville, Virginia 20120 ("**Neumo**") and the **City of Hannibal**, with its principal place of business at 320 Broadway, Hannibal, MO 63401, United States ("**Customer**"). Neumo and Customer may each be referred to as "**Party**" and collectively as the "**Parties**."

1. **AGREEMENT BEING RENEWED AND AMENDED**. This Amendment renews and extends the following agreement:

- Agreement for Application Hosting and Technology Support Services, effective July 1, 2016, as subsequently amended, currently set to expire on June 30, 2026 (the "**Original Agreement**").

2. **RENEWAL TERM**. The Parties agree to renew and extend the term of the Original Agreement for an additional period (the "**Renewal Term**") as follows:

- Renewal Term Start Date: July 1, 2026
- Renewal Term End Date: June 30, 2027

3. **REDUCTION IN SCOPE – AMENDMENT TO EXHIBIT A, SECTION 1.1 (FINANCIAL APPLICATION SYSTEM)**. Exhibit A, Section 1.1 is hereby amended to remove the NewVision Government Financial and NewVision Payroll Financial Application System modules from the scope of services. The following module shall remain in scope for the Renewal Term:

- NewVision Business License

4. **RENEWAL FEES AND PAYMENT TERMS**. During the Renewal Term, the fees and payment terms for the Agreement shall be as follows:

Solution/SKU	Fee Description	Amount	Billing Frequency	Payment Terms
NewVision Application Software FT000210	Annual Maintenance Fee	\$19,756.20	Annual	Due in advance; Net 30 days
NewVision Application Software FT000005	Annual Hosting Fee	\$1,800.00	Annual	Due in advance; Net 30 days

Annual Uplift: 5% (applies to subsequent Renewal Terms)

5. **UPDATE BILLING AND PAYMENT TERMS – AMENDMENT TO SECTION 9.1 (INVOICES AND PAYMENT)**. The first paragraph of Section 9.1 of the Original Agreement is hereby deleted and replaced with the following:

"Neumo will invoice Customer the full annual fee at the start of the Renewal Term, and on each Renewal Term Start Date thereafter. Payment terms for other services, fees, and expenses will be as specified in Exhibit B. Each invoice will separately state all applicable charges, reimbursable expenses and taxes payable. Payment is due within thirty (30) days of invoice."

6. **REPRESENTATIONS**. Each Party represents and warrants that: (i) it has full power and authority to execute and deliver this Amendment and to perform its obligations hereunder; (ii) this Amendment has been duly executed and delivered by such Party and constitutes a legal, valid and binding obligation of such Party; and (iii) the execution and performance of this Amendment does not violate any law or other contractual restriction applicable to such Party.

7. **EFFECT OF AMENDMENT; CONTINUATION OF TERMS**. Except as expressly modified by this Amendment, all terms and conditions of the Original Agreement remain unchanged and in full force and effect during the Renewal Term. In the event of any conflict between this Amendment and the Original Agreement, the terms of this Amendment shall control solely with respect to the matters addressed herein. This Amendment, together with the Original Agreement, constitutes the entire agreement between the Parties with respect to the subject matter hereof and supersedes all prior or contemporaneous understandings, whether written or oral, relating to such subject matter.

8. **COUNTERPARTS; ELECTRONIC SIGNATURES**. This Amendment may be executed in counterparts, each of which is deemed an original and all of which together constitute one instrument. Electronic signatures and PDF counterparts are binding to the fullest extent permitted by law.

[Signature page follows]

SIGNATURE PAGE

The Parties accept and agree to the terms and conditions set forth herein and have caused this Amendment to be executed by their respective authorized representatives:

Neumo Enterprise Solutions, LLC

City of Hannibal

Signature

Signature

Name

Name

Title

Title

Date

Date



CITY OF HANNIBAL

DEPARTMENT OF PUBLIC WORKS

INTEROFFICE MEMORANDUM

TO: MAYOR, CITY COUNCIL
FROM: MARK KEMPKER - ASST. DIRECTOR OF CENTRAL SERVICES- DPW
SUBJECT: REZONING OF THE 4600 BLOCK OF STARDUST
DATE: 6/22/26
CC: ANDY DORIAN

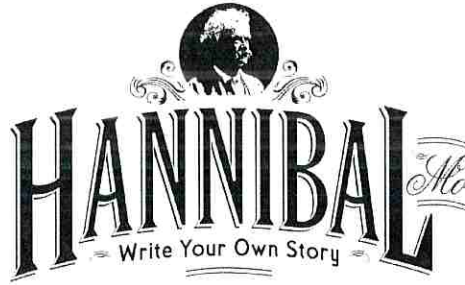
An application was received from Russell Goodhart to rezone property located in the 4600 block of Stardust, Parcel ID 011.06.24.2.02.002.115, from A One- and Two-Family Residential to B Multifamily. Mr. Goodhart proposes to use the property to construct a multifamily fourplex.

As the current zoning did not allow for this type of construction, the issue was reviewed by the Planning & Zoning Commission. At the 6/18/26 P&Z meeting, the Commission approved the rezoning and recommended it be sent to City Council for final approval.

The Department of Public Works staff request to set public hearing for July 21st, 2026 at 6:45 PM



\\CLERKDC1\DPW\ENGINEERING\ZONING\REZONING\PROJECTS\RZ 4600 Block of Stardust- Russell Goodhart\COUNCILMEMO.DO



MEMORANDUM

TO: Mayor and Members of City Council

CC: Andy Dorian, City Manager

FROM: Trisha O'Cheltree, Director of Tourism

DATE: July 1, 2027

REGARDS: Placer.ai contract with HCVB

2026-2027 Placer.ai contract

I am writing to request approval to renew the Hannibal Convention and Visitors Bureau's contract with Placer.ai.

The current agreement is set to expire on July 7, 2026. Placer.ai provides vital data analytics services that help our office measure visitor trends, evaluate tourism initiatives, and make informed marketing and investment decisions. Their platform has proven to be an essential tool in supporting tourism growth and enhancing our strategic planning efforts.

The proposed renewal is for an annual subscription fee of \$19,440. Given the value of these services and the importance of maintaining continuity in our tourism data tracking, I recommend proceeding with the renewal. To ensure timely execution of the agreement, I am requesting authorization for the Mayor to sign the contract on behalf of the City.

Hannibal Convention & Visitors Bureau
925 Grand Ave.
Hannibal, Missouri 63401
573.221.2477
VisitHannibal.com

RESOLUTION NO.2623-26

A RESOLUTION AUTHORIZING THE MAYOR TO EXECUTE A CONTRACT RENEWAL WITH PLACER.AI FOR TOURISM DATA ANALYTICS SERVICES

WHEREAS, the Hannibal Convention and Visitors Bureau utilize data analytics services to support tourism development, marketing strategies, and economic growth; and

WHEREAS, Placer.ai provides location-based analytics and visitor insights that enable the City to better understand tourism trends and improve decision-making; and

WHEREAS, the current contract with Placer.ai is set to expire on July 7, 2026; and

WHEREAS, it is in the best interest of the City of Hannibal to renew this contract to ensure continuity of services; and

WHEREAS, the annual renewal cost for said services is \$19,440, which has been reviewed and deemed appropriate for the value received;

NOW, THEREFORE, BE RESOLVED BY THE CITY COUNCIL OF THE CITY OF HANNIBAL, MISSOURI, AS FOLLOWS:

The City Council hereby approves the renewal of the contract with Placer.ai for tourism data analytics services.

The Mayor is hereby authorized and directed to execute the contract renewal and any related documents necessary to carry out this agreement on behalf of the City.

This resolution shall be in full force and effect from and after its passage and approval.

ADOPTED THIS 16th DAY OF JUNE, 2026.

APPROVED THIS 16th DAY OF JUNE, 2026.

Darrell McCoy, Mayor

ATTEST:

Melissa Cogdal, City Clerk



PLACER LABS, INC.

AMENDMENT TO ORDER FORM

This Amendment to Order Form (this “**Amendment**”), dated and effective as of the last signature below (the “**Amendment Date**”), modifies the Order Form executed by Hannibal Convention & Visitors Bureau (“**Customer**”) and Placer Labs, Inc. (“**Placer**”) on or about July 07, 2025 (together with any other prior amendments thereto, the “**Order Form**”). Unless otherwise defined, capitalized terms herein have the same meaning as in the Order Form. Placer and Customer agree to amend the Order Form as follows:

1. The Parties agree to an Additional Term commencing on July 07, 2026 (“**Commencement Date**”) and ending on July 06, 2027.
2. Starting on the Commencement Date, the following summary of the Services and Fees is added to the beginning of the Order Form and replaces any existing summary:

Services and Fees.

Services Description	List Price	Discount	Total Fees	Services Description Detail
Esri Basemaps	\$0.00	\$0.00	\$0.00	Section 2
Platform Access	\$21,000.00	\$1,560.00	\$19,440.00	Section 2
Events	\$0.00	\$0.00	\$0.00	Section 2

Total List Price	\$21,000.00
Total Discount	\$1,560.00
Subscription Fees Total	\$19,440.00

All Fees in this Order Form are shown in US Dollar (USD)

3. Starting on the Commencement Date, the services listed in Exhibit A are added as Services in the applicable Services section of the Order Form.



PLACER LABS, INC.

4. Customer's invoicing schedule for this Additional Term shall be as follows and replaces the current invoicing schedule, if any (for purposes of this Amendment, Effective Date means Commencement Date):

Placer will invoice Customer as follows for the Additional Term starting on the Effective Date:	Annually (Placer will invoice Customer for the entire Annual Fee promptly after the Effective Date and then annually thereafter)
Customer shall pay all invoices within the following number of days of the invoice date:	30

5. As of the Amendment Date, the annual Fees for any subsequent Additional Term shall be subject to an increase up to the greater of eight percent (8%) or CPI, unless Placer provides notice of different pricing at least thirty (30) days prior to the applicable Additional Term. Any such increase in Annual Fees will only be effective upon commencement of the Additional Term.

1. **Additional Terms For the Esri Basemaps Enabled Platform.** Customer hereby acknowledges and agrees that access to and use of the Esri Basemaps features in the Placer Platform is subject to the supplemental Terms and Conditions included below (the "Supplemental T&Cs"). Customer acknowledges and agrees that the Supplemental T&Cs shall specifically modify, amend and supersede any contrary terms or conditions in this Order Form or the Agreement.

Supplemental T&Cs

1. Customer hereby disclaims, to the extent permitted by applicable law, Environmental Systems Research Institute, Inc.'s ("Esri") and its licensors' liability for any damages or loss of any kind, whether direct, special, indirect, incidental, or consequential, arising from the use of the Placer Platform or its components or output therefrom including, but not limited to, liability for use of the Placer Platform or its components or output therefrom in high-risk activities or liability related to any data supplied by Esri.
2. Customer hereby agrees that, at the time of termination of use of the Placer Platform, it shall delete or destroy all elements of data derived from the Placer Platform or its components; provided however, that Customer shall not be required to immediately purge from its hard-copy, electronic or email files any such data which are contained in such files for so long as such data is (i) solely retained for ordinary corporate systems backup, legal or regulatory purposes, (ii) not used for any commercial purposes or monetized in any manner and (iii) ultimately deleted in accordance with its data retention policy.
3. Customer hereby agrees that it shall comply fully with all relevant export control and trade sanctions laws and regulations of the United States, including, but not limited to, the Export Administration Regulations (EAR), including prohibited end users and end uses as referenced in Part 744 of the EAR and all of its relevant supplements including Supplement



PLACER LABS, INC.

No. 4 to Part 744 of the EAR (<https://www.bis.doc.gov/index.php/documents/regulations-docs/2343-part-744-control-policy-end-user-and-end-use-based-2/file> and <https://www.bis.doc.gov/index.php/documents/regulations-docs/2347-744-suppl-4-6/file>); International Traffic in Arms Regulations (ITAR); and the United States Department of Treasury, Office of Foreign Assets Control (OFAC) regulations, and it shall ensure that the Placer Platform, Placer Data and/or any component or output therefrom is not exported, reexported, transferred, diverted, used, or accessed, directly or indirectly, in violation of any United States export control and trade sanctions laws and regulations. When applicable, Customer shall provide Placer with information about its export and distribution activities as may be required for Placer and Esri to meet their respective obligations under those laws and regulations.

4. Customer hereby agrees that it shall not remove or obscure any patent, copyright, trademark, proprietary rights notices, or legends contained in or affixed to the Placer Platform, any component thereof, any data supplied by Esri, output, metadata file, or online or hard-copy attribution page of any data supplied by Esri with respect to the Placer Platform and/or any component thereof.

5. Customer hereby acknowledges and agrees that Esri and its licensors do not warrant that any data supplied by Esri or its licensors or in the Placer Platform and/or any component thereof will meet its needs or expectations; that the use of the Placer Platform, any component thereof, any data supplied by Esri or its licensors will be uninterrupted; or that all nonconformities can or will be corrected. Esri and its licensors are not inviting reliance on any data supplied by Esri or its licensors in the Placer Platform and/or any component thereof, and Customer should always verify actual data supplied by Esri or its licensors in the Placer Platform and/or any component thereof. Any warranty offered by Placer for the Placer Platform, any component or output therefrom and/or any data supplied by Esri or its licensors shall only apply between Placer and Customer. Esri and its licensors do not offer any warranties or indemnities to Customer for the Placer Platform, any component thereof and/or any data supplied by Esri.

6. Customer hereby agrees that it shall not store, or cache, for the purposes of redistributing, or sublicensing content or otherwise using the Placer Platform and/or any component or output therefrom in violation of Esri's or a third-party's rights, including intellectual property rights, privacy rights, nondiscrimination laws, export laws, or any other applicable laws or regulations.

2. Except as modified by the terms of this Amendment, the Order Form shall remain in full force and effect. In the event of any conflict or inconsistency between any provision of this Amendment and any provision of the Order Form, the provisions of this Amendment shall govern and control.

Hannibal Convention & Visitors Bureau

Placer Labs, Inc.



PLACER LABS, INC.

By:
Name:
Title:
Date:

By:
Name:
Title:
Date:



PLACER LABS, INC.

Exhibit A

Esri Basemaps

Esri Basemaps is enabled on the Placer Platform . The Esri Basemaps product is subject to the Additional Terms for the Esri Basemaps Enabled Platform outlined herein.



TO: Mayor and Members of City Council
CC: Andy Dorian, City Manager
FROM: Trisha O'Cheltree, Director of Tourism
DATE: July 1, 2027
REGARDS: Travel South Scholarship/remibursement from MDT for HCVB

Authorization to apply for Travel South Scholarship and execute reimbursement agreements with Missouri Division of Tourism.

I am requesting approval for the Hannibal Convention and Visitors Bureau to apply for the Travel South Scholarship through the Missouri Division of Tourism.

This scholarship program provides an opportunity for destination marketing organizations to participate in international tourism initiatives, professional development, and promotional efforts that directly support visitation growth. Participation in Travel South programs allows Hannibal to strengthen its presence in key markets, build valuable industry partnerships, and enhance our overall tourism strategy.

If awarded, the scholarship may include reimbursement opportunities for eligible expenses associated with participation. In order to efficiently process application materials and, if applicable, reimbursement documentation, it is necessary to authorize execution authority.

Therefore, I am requesting approval for the Mayor to sign all required application materials and any reimbursement-related documents associated with this program on behalf of the City. This request will ensure that we can meet program deadlines and fully leverage this opportunity to promote Hannibal as a premier tourism destination.

Hannibal Convention & Visitors Bureau
925 Grand Ave.
Hannibal, Missouri 63401
573.221.2477
VisitHannibal.com

RESOLUTION NO. 2622-26

A RESOLUTION OF THE CITY OF HANNIBAL, MISSOURI, AUTHORIZING THE DIRECTOR OF TOURISM TO APPLY FOR THE TRAVEL SOUTH INTERNATIONAL SHOWCASE SCHOLARSHIP THROUGH THE MISSOURI DIVISION OF TOURISM AND AUTHORIZING THE MAYOR TO EXECUTE ANY AND ALL DOCUMENTS NECESSARY TO SUPPORT SAID APPLICATION AND SEEK REIMBURSEMENT FOR ELIGIBLE EXPENSES.

WHEREAS, the Missouri Division of Tourism offers the Travel South International Showcase Scholarship to support tourism professionals in enhancing their knowledge, skills, and promotional efforts; and

WHEREAS, the City of Hannibal recognizes the importance of professional development, networking, and regional collaboration in promoting tourism and economic growth; and

WHEREAS, participation in the Travel South International Showcase provides valuable opportunities to market Hannibal as a destination and strengthen partnerships within the tourism industry; and

WHEREAS, the City desires to authorize the Director of Tourism to apply for the upcoming Travel South International Showcase Scholarship; and

WHEREAS, the total amount of potential scholarship reimbursement is unknown at this time and will be determined based on eligible expenses approved by the Missouri Division of Tourism; and

WHEREAS, eligible expenses may include, but are not limited to, registration, lodging, travel, and other costs associated with participation in the program, as well as any required supporting documentation.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF HANNIBAL, MISSOURI, AS FOLLOWS:

1. The Director of Tourism is hereby authorized to apply for the Travel South International Showcase Scholarship through the Missouri Division of Tourism.
2. The Mayor is hereby authorized to execute any and all documents necessary to support the application, participation, and administration of the scholarship, including but not limited to applications, agreements, certifications, and supporting documentation.
3. The Director of Tourism is further authorized to seek reimbursement for all eligible expenses associated with participation in the Travel South International Showcase, as allowed under the terms of the scholarship.

4. This Resolution shall be in full force and effect from and after its passage and approval.

ADOPTED THIS 7th DAY OF JULY, 2026

APPROVED THIS 7th DAY OF JULY, 2026

Darrell McCoy, Mayor

ATTEST:

Melissa Cogdal, City Clerk



VisitMo.com

Travel South International Showcase Scholarship Application Authorization

The submission of this Travel South International Showcase Scholarship application and the attached documents to the Missouri Division of Tourism signifies that the project outlined within has the approval of those individuals named below and that the named individuals have the authority to implement and consent to the necessary expenditures for the completion of the project on behalf of the applicant destination marketing organization.

It is further signified by this submission, that 1) the appropriate staff has read and understands the program requirements as described in the Travel South International Showcase Scholarship Funding Guidelines concerning this application, and 2) it is understood that materials included in or provided with the application that do not comply with the application instructions will not be considered as a part of the application during the evaluation and review.

Trisha O'Cheltree

Print Name of Project Director

Trisha O'Cheltree

Signature of Project Director

Date

Print Name of President/CEO

Signature of President/CEO

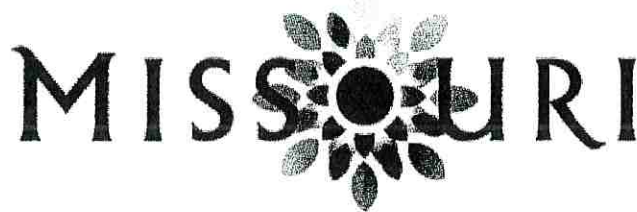
Date

← Back (<https://missouritourism.submittable.com/submit>)

Trisha O'Cheltree ▾



(<https://www.submittable.com/help/submitter?orgId=18272>) ?



VisitMo.com

(<https://industry.visitmo.com/>)



Travel South Scholarship

Ends on Wed, Sep 30, 2026 11:59 PM

Travel South Scholarship Funding Guidelines (<https://mdt-visitmo-cdn.s3.us-east-2.amazonaws.com/wp-content/uploads/sites/2/2026/03/Travel-South-Guidelines.pdf>)

Submission Name (required)

Travel South Scholarship FY27 Hannibal

Please include the name of your DMO in the submission title.

Name of DMO (required)

Hannibal Convention and Visitors Bureau

Only one application per DMO

DMO Number (required)

CTL 4

Name of Attendee (required)

First Name (required)

Trisha

Last Name (required)

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O'Cheltree

Title of Attendee (required)

Director

Phone Number of Attendee (required)



1 (573) 221-2477

☐ I certify that my DMO has participated in and successfully completed a Cooperative Marketing Program in one of the last five fiscal years.
(required)

Is this your first time applying for funding to attend the Travel South International Showcase? (required)

☐ Yes

☒ No

Anticipated Registration Cost: (required)

\$ 1,695 USD

Reminder: MDT will only reimburse the 'Early Bird' cost and the DMO will be responsible for the remainder of the cost if the 'Early Bird' discount is not utilized.

Anticipated Hotel Cost: (required)

\$ 1,126.12 USD

Total Requested Amount: (required)

\$ 2,821.12 USD

Do you know who your pod members will include? (required)

☒ Yes

☐ No

Who will your pod members include? (required)

Marciline

Do you have a theme selected? If yes, what is it? (required)

not yet...

☐ I understand that not fulfilling the three year commitment to attending Travel South will result in a reduction of MMG or MPD funding.
(required)

☐ I acknowledge that if the applicant is unable to attend for any reason and registration fees and lodging charges cannot be refunded, and no substitute can be found to attend in place of the original applicant, the DMO shall be responsible for all registration and hotel charges.
(required)

Travel South International Showcase Scholarship Application Authorization:

The Project Director and President/CEO must sign the hyperlinked form and upload it below:

<https://mdt-visitmo-cdn.s3.us-east-2.amazonaws.com/wp-content/uploads/sites/2/2024/09/Travel-South-Scholarship-Application-Authorization.pdf> (<https://mdt-visitmo-cdn.s3.us-east-2.amazonaws.com/wp-content/uploads/sites/2/2024/09/Travel-South-Scholarship-Application-Authorization.pdf>)

Travel South International Showcase Scholarship Application Authorization Upload: (required)

Choose File

Upload a file. No files have been attached yet.

Acceptable file types: .csv, .doc, .docx, .odt, .pdf, .rtf, .txt, .wpd, .wpf, .gif, .jpg, .jpeg, .png, .svg, .tif, .tiff

Save Draft

Submit

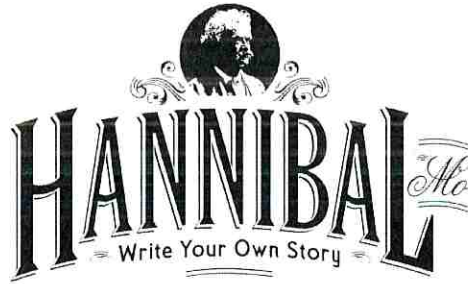
 Last Saved a few seconds ago

Drafts may be visible to the administrators of this program.



Technical Help (<https://www.submittable.com/help/submitter?orgId=18272>) | Privacy Policy (<http://www.submittable.com/privacy>)

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MEMORANDUM

TO: Mayor and Members of City Council
CC: Andy Dorian, City Manager
FROM: Trisha O'Cheltree, Director of Tourism
DATE: July 6, 2026
REGARDS: Purchasing Policy Limitations - Media Buys

PUCHASING POLICY - MEDIA BUYS

The Hannibal Convention & Visitors Bureau (HCVB) would like to request council approval for a bid waiver utilizing the following vendors for media purchases up to \$640,000.00 during FY2027.

The HCVB purchases advertising through a variety of specific vendors that cannot be competitively bid. Unlike, for example, Sharpie highlighters, where you can get bids on the same product from multiple vendors, you cannot do that with advertising. If you want to advertise on Facebook, you place advertising with facebook; there is no way to bid that out.

HCVB recommends continuing with our current marketing strategy and expanding into new online outlets utilizing the following vendors for media buys in FY2027. The vendors are CTM Media Group, Meta, Lamar Advertising, Madden Media, CTV, Rural Missouri Magazine, Sinclair Broadcast Group, McDonald Video, Meredith Travel Marketing, Missouri Meetings & Events, National Public Radio (NPR), Pandora Radio, Spotify Radio, Flying Squirrel Aerial Optics, Quincy Broadcasting Company, Quincy Media, Spectrum Reach, Show Me Missouri Magazine, St. Louis Cardinals, KC Chiefs, Star Radio, ReThink Media, Townsquare Media, Virtual Images, YouTube, OBP, Sally Poole, Go Fish, MIQ, OBP, Gray Media and Google. Firefly drone, Sky Elements and Open Sky are also a possibility. These are examples but not limited to.

The HCVB requests council approval for a bid waiver for media buys utilizing the named vendors for up to \$640,000.00 in HCVB FY2027 budget.