

City of Hannibal
OFFICIAL COUNCIL AGENDA

Tuesday, August 4, 2026
Council Chambers
7:00 p.m.

Meetings are open to the public, however, if you would like to view the meeting, you may do so using the following instructions:

City Council meetings will be videotaped to be shown live on the City of Hannibal YouTube page.

Although the meeting will be shown live, residents will also be able to watch the meeting on the YouTube page after the meeting.

The instructions to watch the meetings online follow:

1. Type in www.youtube.com in the web browser
2. Type in City of Hannibal in the "Search" bar and hit Enter and hit the magnifying glass on the right side of the search bar.
3. Click on "City of Hannibal" or the city of Hannibal crest.
4. During the City Council meeting, there will be a red Thumbnail with the word "Live" on it.
5. Click on the Thumbnail to watch the meeting.
6. The meeting may be viewed on the website in its entirety after the meeting.

ROLL CALL

CALL TO ORDER

INVOCATION

PLEDGE OF ALLEGIANCE

APPROVAL OF AGENDA

APPROVAL OF MINUTES

Regular Council Meeting July 21, 2026
CWC Public Meeting July 16, 2026

APPROVAL OF PAYROLL AND CLAIMS
Second Half – July 2026

DARRELL MCCOY – MAYOR

Re: Approval of Appointment

Hannibal Convention & Visitor Bureau

Michelle Huseman – appointment for a term to expire September 2031

Mary Short – appointment for a term to expire September 2031

BILL NO. 26-009

AN ORDINANCE REVISING CHAPTER 16 - MISCELLANEOUS PROVISIONS AND OFFENSES, ARTICLE IV. - OFFENSES AGAINST PUBLIC MORALS, DIVISION 2. - SALE, POSSESSION OR CONSUMPTION OF ILLEGAL SUBSTANCES, BY REVOKING EXISTING SEC 16-138 AND ENACTING A NEW SEC 16-138, DEFINITIONS

Second & Final Reading

BILL NO. 26-010

AN ORDINANCE REZONING 4600 BLOCK OF STARDUST, IN THE CITY OF HANNIBAL, MARION COUNTY, MISSOURI FROM THE A-ONE AND TWO FAMILY TO B-MULTIFAMILY AND AMENDING THE CITY'S ZONING MAP ACCORDINGLY.

Second & Final Reading

BILL NO. 26-011

AN ORDINANCE APPROVING A STATE BLOCK GRANT AGREEMENT WITH THE MISSOURI HIGHWAYS AND TRANSPORTATION COMMISSION FOR IMPROVEMENTS TO THE HANNIBAL REGIONAL AIRPORT FUEL SYSTEM; AUTHORIZING THE MAYOR TO EXECUTE THE AGREEMENT AND RELATED DOCUMENTS; AND PROVIDING FOR THE CITY'S REQUIRED LOCAL MATCH.

Second & Final Reading

2nd Ward Candidate Forum

- Richard Ferrell
- Bob Yapp
- John Lyng
- Hunter Haynes

Re: Appointment, 2nd Ward Council Member

ADJOURNMENT
Sine-Die

DARRELL MCCOY – MAYOR

Re: Oath of Office
2nd Ward Council Member

ROLL CALL

CALL TO ORDER

PUBLIC COMMENTS
5 Minutes/ Sign Up Required

JAMES LEMON – CITY ATTORNEY

Re: Approval for Release of Records

ANDY DORIAN –CITY MANAGER

Re: Approval of Change Order #1 – Grand Avenue Bin Wall

\$1,768.00

(Resolution No.2628-26 to follow, for approval)

Re: Approval of Purchase – ADA + 4 Restroom Trailer
Parks & Recreation Department - \$71,475.00

**Re: Approval of Purchase – 2027 Ford F350 Plow Truck
Viking -Cives Midwest Inc. – Vehicle & Equipment
\$124,654.00**

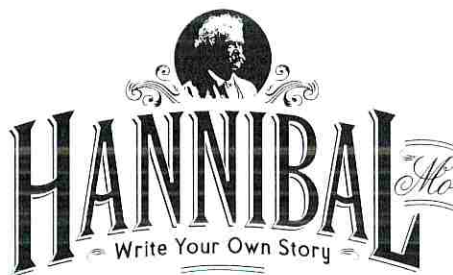
JANICE MAGRUDER –CITY COLLECTOR
Re: Request to Set Public Hearing – 2026 Ad Valorem Tax Levy
Tuesday, August 18, 2026, at 6:45 p.m.

JOHN SCHWEISS –DIRECTOR, HANNIBAL EMERGENCY MANAGEMENT
Re: Approval of Purchase – Federal 2001-130 Mechanical Siren with Installation
Blue Valley Public Safety - \$33,969.43

COLE PAINTER –BOARD OF PUBLIC WORKS PRESIDENT
Re: Discussion on adding 5th Member to BOPW Board

RESOLUTION NO. 2628-26
A RESOLUTION AUTHORIZING APPROVAL OF CHANGE ORDER
NO. 1 WITH BLEIGH CONSTRUCTION COMPANY FOR THE
GRAND AVENUE BIN WALL REMOVAL PROJECT

ADJOURNMENT



Appointment of the 2nd Ward Council Member
Tuesday, August 4, 2026

1) Richard Ferrell

2) Bob Yapp

3) John Lyng

4) Hunter Haynes

MEMORANDUM

To: Honorable Mayor and City Council

From: Andy Dorian, City Manager

Date: July 23, 2026

Subject: Approval of Change Order No. 1 – Grand Avenue Bin Wall Removal

Recommendation

Staff recommends approval of **Change Order No. 1** with Bleigh Construction Company for the Grand Avenue Bin Wall Removal Project in the amount of **\$1,768.00**, increasing the total contract amount from **\$212,000** to **\$213,768**.

Background

During work on the Grand Avenue Bin Wall, the contractor identified areas of exposed rock intermixed with soil along sections of the slope where permanent erosion control measures are being installed. The originally specified erosion control system utilizing turf reinforcement matting was determined to be less effective under the existing site conditions.

To address these conditions, the contractor has proposed replacing the specified slope protection system with a profile PorPlus erosion control system consisting of warm season seeding, Profile PorPlus applied at 4,500 pounds per acre, Flexterra Flexible Growth Medium (FGM) applied at 4,000 pounds per acre, and hydroseeding. This revised approach is expected to provide improved seed establishment, erosion protection, and overall vegetation growth across the project site.

Change Order Summary

The proposed change includes:

- Credit for removal of the originally specified slope protection system: **(\$10,707.00)**
- Addition of replacement slope protection system: **\$12,475.00**
- **Net Change Order Amount: \$1,768.00**

Recommendation

Staff recommends that the City Council approve **Change Order No. 1** with Bleigh Construction Company in the amount of **\$1,768.00** for the Grand Avenue Bin Wall Removal Project and authorize the Mayor to execute the change order documents.

RESOLUTION NO. 2628-26

**A RESOLUTION AUTHORIZING APPROVAL OF CHANGE ORDER NO. 1 WITH
BLEIGH CONSTRUCTION COMPANY FOR THE GRAND AVENUE BIN WALL
REMOVAL PROJECT**

WHEREAS, the City of Hannibal previously entered into a contract with Bleigh Construction Company for the Grand Avenue Bin Wall Removal Project; and

WHEREAS, during construction activities, areas of exposed rock intermixed with soil were encountered along portions of the slope where permanent erosion control measures are to be installed; and

WHEREAS, due to these site conditions, the originally specified turf reinforcement matting system was determined to be less effective and an alternative erosion control system was recommended; and

WHEREAS, the proposed replacement system consists of warm season seeding, Profile PorPlus applied at 4,500 pounds per acre, Flexterra Flexible Growth Medium (FGM) applied at 4,000 pounds per acre, and hydroseeding, which is expected to provide improved erosion protection, seed establishment, and vegetation growth; and

WHEREAS, Change Order No. 1 provides a credit of Ten Thousand Seven Hundred Seven Dollars (\$10,707.00) for the removal of the originally specified slope protection system and an addition of Twelve Thousand Four Hundred Seventy-Five Dollars (\$12,475.00) for the replacement system, resulting in a net increase of One Thousand Seven Hundred Sixty-Eight Dollars (\$1,768.00); and

WHEREAS, approval of Change Order No. 1 will increase the contract amount from Two Hundred Twelve Thousand Dollars (\$212,000.00) to Two Hundred Thirteen Thousand Seven Hundred Sixty-Eight Dollars (\$213,768.00).

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF HANNIBAL, MISSOURI, AS FOLLOWS:

SECTION 1: The City Council hereby approves Change Order No. 1 with Bleigh Construction Company for the Grand Avenue Bin Wall Removal Project in the amount of One Thousand Seven Hundred Sixty-Eight Dollars (\$1,768.00).

SECTION 2: The total contract amount is hereby increased from Two Hundred Twelve Thousand Dollars (\$212,000.00) to Two Hundred Thirteen Thousand Seven Hundred Sixty-Eight Dollars (\$213,768.00).

SECTION 3: The Mayor is hereby authorized to execute Change Order No. 1 and any related documents necessary to effectuate the purposes of this Resolution.

SECTION 4: This Resolution shall take effect and be in full force immediately upon its passage and approval.

ADOPTED THIS 4TH DAY OF AUGUST, 2026

APPROVED THIS 4TH DAY OF AUGUST, 2026

Darrell McCoy, Mayor

ATTEST:

Melissa Cogdal, City Clerk

Date of Issuance: 7/23/2026
Owner: City of Hannibal, MO
Contractor: Bleigh Construction Company
Engineer: Klingner & Associates, P.C.
Project: Grand Avenue Bin Wall Removal

Effective Date: 7/23/26
Owner's Contract No.:
Contractor's Project No.:
Engineer's Project No.: 25-1041
Contract Name:

The Contract is modified as follows upon execution of this Change Order:

Description: Change ground cover due to unexpected presence of rock. Proposed change has been tailored for the conditions present.

Attachments: Bleigh letter dated 7/22/2026.

CHANGE IN CONTRACT PRICE	CHANGE IN CONTRACT TIMES [note changes in Milestones if applicable]
Original Contract Price: \$ <u>212,000.00</u>	Original Contract Times: Substantial Completion: <u>120</u> Ready for Final Payment: <u>150</u> days or dates
[Increase] [Decrease] from previously approved Change Orders No. <u> </u> to No. <u> </u> : \$ <u>0</u>	[Increase] [Decrease] from previously approved Change Orders No. <u> </u> to No. <u> </u> : Substantial Completion: <u>0</u> Ready for Final Payment: <u>0</u> days
Contract Price prior to this Change Order: \$ <u>212,000.00</u>	Contract Times prior to this Change Order: Substantial Completion: <u>120</u> Ready for Final Payment: <u>150</u> days or dates
[Increase] [Decrease] of this Change Order: \$ <u>1,768.00</u>	[Increase] [Decrease] of this Change Order: Substantial Completion: <u>0</u> Ready for Final Payment: <u>0</u> days or dates
Contract Price incorporating this Change Order: \$ <u>213,768.00</u>	Contract Times with all approved Change Orders: Substantial Completion: <u>120</u> Ready for Final Payment: <u>150</u> days or dates

RECOMMENDED:		ACCEPTED:	
By: <u><i>Mark E. Brown</i></u>	By: _____	By: <u><i>Louis C. Vannatta</i></u>	By: _____
Engineer (if required)	Owner (Authorized Signature)	Contractor (Authorized Signature)	
Title: <u>Project Manager</u>	Title: _____	Title: <u>Vice President</u>	Title: _____
Date: <u>7/23/2026</u>	Date: _____	Date: <u>7/23/2026</u>	Date: _____

Approved by Funding Agency (if applicable)

By: _____ Date: _____
Title: _____

PROPOSED CHANGE ORDER NO. 1

Project: Grand Avenue Bin Wall Improvements

Owner: City of Hannibal, Missouri

Contractor: Bleigh Construction Company

Date: July 22, 2026

1. Description of Change

Replace the Heavy Duty Permanent Erosion Mat and Extended Term Erosion Control Blanket shown on Drawing C202, along with the specified turf and grass seeding requirements contained in Specification Section 329200.

The proposed replacement consists of:

- Warm Season Seeding Mix – MoDOT Region 1 (per RFI No. 1)
- Profile PorGanics applied at **4,500 pounds per acre**
- Flexterra Flexible Growth Medium (FGM) applied at **4,000 pounds per acre**
- Hydroseeder application for both lifts

This revised slope stabilization system will provide improved establishment and performance under the existing site conditions.

2. Cost Impact

Description	Amount
Credit for Original Slope Protection System (\$10,707.00)	
Add Replacement Slope Protection System	\$12,475.00
Total Proposed Change Order Request	\$1,768.00

Upon approval, Bleigh Construction Company will be able to order materials immediately and anticipates having materials available to begin installation onsite next week.

3. Reason for Change

Existing site conditions include significant areas of exposed rock intermixed with soil, creating challenges for the successful installation and long-term performance of the originally specified erosion control matting, blankets, and seeding system.

The proposed hydroseeding application utilizing Profile PorGanics and Flexterra FGM is better suited to the existing conditions and is expected to provide improved seed establishment, erosion protection, and overall vegetative growth across the project site.

Louis C. Vannatta

Vice-President, Construction Division

Bleigh Construction Company

P.O. Box 957 | Hannibal, MO 63401-0957

Phone: 573-221-2247 Ext. 252 | Cell: 573-248-5892 | Fax: 573-221-4331

www.bleighconstruction.com

Bleigh Construction Company Mission Statement

PO BOX 957 Hannibal, MO 63401 • 573-221-2247 • bleighconstruction.com



At Bleigh Construction Company, we build with integrity. We put our **People** first, cultivate **Partnerships** that stand the test of time, drive **Performance** that distinguishes us in the industry, and embrace **Innovation** that secures our future.

PO BOX 957 Hannibal, MO 63401 • 573-221-2247 • bleighconstruction.com



MEMORANDUM

To: Mayor, City Clerk and City Council

From: Andy Dorian, City Manager

Date: July 23, 2026

Subject: Approval to Purchase ADA+4 Restroom Trailer for the Parks and Recreation Department

Mayor and Council Members:

I respectfully request approval to purchase an ADA+4 Restroom Trailer for the Hannibal Parks and Recreation Department from Ready2Go Trailer Sales LLC through the Sourcewell cooperative purchasing contract. The total purchase price is **\$71,475.00**, which includes delivery and all applicable Sourcewell contract pricing discounts.

The Hannibal Park Board reviewed this purchase and voted to approve the acquisition at its July 2026 Park Board meeting. This project was included in the adopted FY 2026-2027 Parks and Recreation budget.

The mobile restroom trailer will provide a significant benefit to the City's park system by expanding restroom availability during large community events and athletic tournaments. The unit will be utilized:

- At parks that currently have limited or no permanent restroom facilities.
- During large-scale events where existing restroom facilities are insufficient to accommodate attendance.
- At Bear Creek Sports Complex during large tournaments and special events requiring additional restroom capacity.
- At festivals, tournaments, and recreational programs throughout the park system.

The proposed trailer includes one ADA-accessible restroom and four standard restroom stations, providing enhanced accessibility and convenience for residents and visitors. The unit is fully self-contained and equipped with freshwater and waste storage capabilities, making it suitable for deployment throughout the community.

Recommendation:

Staff recommends approval of the purchase of the ADA+4 Restroom Trailer from Ready2Go Trailer Sales LLC in the amount of **\$71,475.00** and authorization for the City Manager to execute all necessary purchase documents.

Respectfully submitted,

Andy Dorian

City Manager

City of Hannibal, Missouri



City of Hannibal, MO ADA+4 Restroom Trailer

City of Hannibal, MO

Andy Dorian

adorian@hannibal-mo.gov

573-221-0154

Reference: 20260624-134556031

Quote created: June 24, 2026

Quote expires: July 24, 2026

Quote created by: Lee Currie

Government Sales

lee@ready2gotrailer.com

SOURCEWELL Solicitation Number: RFP #092922

American Cargo Group SOURCEWELL contract number: 092922-AGO

The dealer listed below is the official sole authorized dealer for American Cargo Group (UltraLav Mobile Restroom Trailers) -

Ready2Go Trailer Sales LLC

1525 Park Manor Blvd. #300

Pittsburg, PA. 15205

Website: www.ready2gorestroomtrailers.com

Products & Services

Item & Description	Quantity	Unit Price	Total	Image
UltraLav - ADA+4 20' Restroom Trailer INTERIOR	1	\$75,481.00	\$75,481.00	
• High Clearance Sink (ADA Compliant)				
• Auto-Shutoff Sink Faucet				
• Shatter Proof Mirror				
• Ceramic Toilet (ADA Compliant)				
• Toilet Paper Holder				
• Paper Towel Dispenser				
• Waste Basket				
• Smooth, Aluminum Poly-Cor Registered Interior Walls & Ceiling				
• Non-Skid Rubber Coin Floor				
• Interior Turning Radius and Exterior Landing Turning Radius (Meets or Exceeds ADA Requirements)				
• Handrails And Grab Bars Are 1-1/2" Stainless Steel (ADA Compliant)				
• 12v LED 6" Round Dome Lights (4 per)				
EXTERIOR				
• ADA Ramp System With 1 1/4" Stainless Steel Railings (ADA Compliant)				
• 36" W Entry Door (Exceeds ADA Requirements)				
• 12V LED Porch Light				
• 3" Quick Connect Waste Tank Access Valve				
• Waste Tank Level (Sight Glass)				
• City Water Hook-Up				
• Scissor Jack				
MECHANICALS				
• Roof Mounted A/C with Heat Strip				
• Wall Mounted Thermostat				
• On-Board Fresh Water System (105 Gallons)				
• 6 Gallon Electric Water Heater				

Item & Description	Quantity	Unit Price	Total	Image
• PEX Manifold Water Distribution System • 120V 30-amp Motor base with Twist Lock • 120V 30-amp 25' Shoreline • Polyethylene Waste Tank (3/8" Walls) • White Vinyl Walls in Mechanical Closet *Standard Features Subject to Change without notice HIGHLIGHTS • No. of stations: ADA-1, Standard-4 • Sinks: 5 • Toilets: 5 • No. of AC Units: 1 • Box Size: 20' x 6' • Weight: 5,375 lbs. (will vary based on features) • Freshwater Tank: 105-Gallons • Waste Tank: 375-Gallons • Power Requirements: Two-four dedicated 120 Volt-20-amp circuit (will vary based on features)				
UltraLav - ADA+4 Restroom Trailer 3-Season Heat Wall Heater in each room, including maintenance room Additional Electrical Service Added	1	\$3,600.00	\$3,600.00	
Freight/ Delivery Charge Transport/ Delivery of Equipment	1	\$1,302.00	\$1,302.00	
One-time subtotal				\$80,383.00
SourceWell Discount (12%)				(\$9,058.00)
SourceWell Administrative Fee				\$150.00
Total				\$71,475.00

The sale is subject to the following conditions and representations:

Full payment from the Buyer is to take place prior to removal from the Seller's property. The Seller warrants to Buyer that the unit is new and in good condition. Seller reserves the right to display the Buyer's solution in their marketing materials (including but not limited to the Ready2Go website). The Parties hereto specifically consent to the jurisdiction of the courts of the state of Pennsylvania in connection with any formal litigation or other claims brought by either Party hereto arising under this Agreement. The manufacturer's Statement of Origin (MSO) will be provided by mail (2-6 weeks from delivery, after final payment has been received unless otherwise agreed), and used to register the unit with the appropriate local jurisdiction for title and plate issuance. The Buyer is responsible for all state and local taxes, registration fees, and any other charges that may apply to the transaction. Please verify that the Federal Tax ID and the Buyer and/or Company name provided herein are both correct. By signing below, both parties acknowledge and agree to the conditions and representations outlined in this Bill of Sale.

Net 30

Questions? Contact me



Lee Currie
Government Sales
lee@ready2gotrailers.com

Ready2Go Trailer Sales LLC
1525 Park Manor Blvd
#300
Pittsburgh, PA 15205
United States

MEMORANDUM

To: Mayor and City Council

From: Andy Dorian, City Manager

Date: July 23, 2026

Subject: Approval of Purchase – 2027 Ford F-350 One-Ton Snow Plow Truck

Recommendation

Staff recommends approval of the purchase of one (1) 2027 Ford F-350 4x4 one-ton snow plow truck from Viking-Cives Midwest, Inc. through the Sourcewell Cooperative Purchasing Contract #033126 in the amount of **\$124,654.00**. The Truck Chassis will come from Tom Boland Ford.

Background

The proposed vehicle is a **2027 Ford F-350 4x4 chassis** equipped with a **6.7L Power Stroke diesel engine, 10-speed automatic transmission**, and a **14,000-pound GVWR**. The truck will be outfitted with a complete snow and ice package including a Rugby dump body, hydraulic system, Buyers hydraulic spreader, pre-wet system, warning lights, and a Western 8'6" MP3 snow plow.

Procurement Method

Viking-Cives Midwest, Inc. provided the quote through the **Sourcewell Cooperative Purchasing Program (Contract #033126)**, which satisfies competitive procurement requirements and allows the City to take advantage of nationally bid pricing.

Fiscal Impact

The total cost of the vehicle and equipment package is **\$124,654.00**. The quote includes all specified snow and ice control equipment and associated upfitting.

Benefits

- Improves winter snow and ice removal operations.
- Replaces aging equipment and reduces maintenance downtime.
- Enhances public safety through more efficient snow response.
- Utilizes competitively bid Sourcewell pricing.
- Provides year-round utility through the dump body configuration.

Recommendation

Staff recommends that the City Council approve the purchase of one (1) 2027 Ford F-350 one-ton snow plow truck from Viking-Cives Midwest, Inc. in the amount of

\$124,654.00 and authorize the City Manager to execute all necessary purchase documents.

QUOTE



1 ton FORD

7/20/2026 7:00:57 PM

VIKING-CIVES MIDWEST, INC.
22956 HIGHWAY 61
ORAN MO 63771
USA

573-262-3545

Customer: 27278

CITY OF HANNIBAL
701 WARREN BARRETT DR
HANNIBAL MO 63401
USA

Contract: SOURCEWELL #033126

Contract Member: 18242

Contract Item: SW-TK0556, SW-TK0513, SW-TK0554,
SW-TK0560, SW-SP0170, SW-SR0466,
SW-SR0400

Phone: AP JESSICA ROSENKRANZ

Fax:

Estimate	Terms	Quote Date	Expiration Date	Salesperson	Customer Currency
Q000000968	Net 30 Days	7/20/2026	9/18/2026	SBOYER	USD US Dollar
		Quantity	Item	Unit Price	Extended Price
		1.000		38,496.00000	38,496.00
		EA	SOURCEWELL		
			SOURCEWELL CONTRACT # 033126-VCM CUST		

Following based on City of Hannibal Specifications

	1.000		0.00000	0.00
EA	SALES			
		Rugby 9ft Platform Dump Body		

Rugby Vari Class 9'3" Platform Body which includes:

- Treadplate Steel Floor
- Tapered Bulk Head
- LED s/t/t Light kit

	1.000		0.00000	0.00
EA	SALES			
		Rugby SR 4016B Underbody Hoist		
	1.000		0.00000	0.00
EA	MSRP3010			
		HYDRAULIC SYSTEM		

Hydraulic system for (City of Hannibal) - Force America with includes:

- Engine Clutch Pump
- Force One System with 5100ex spreader controller
- Hoist only joystick

Default

VIKING-CIVES MIDWEST, INC.

Page 1 of 6

sboyer@vikingcives.com

QUOTE



7/20/2026 7:00:57 PM

VIKING-CIVES MIDWEST, INC.
22956 HIGHWAY 61
ORAN MO 63771
USA

573-262-3545

Customer: 27278

CITY OF HANNIBAL
701 WARREN BARRETT DR
HANNIBAL MO 63401
USA

Contract: SOURCEWELL #033126

Contract Member: 18242

Contract Item: SW-TK0556,SW-TK0513,SW-TK0554,
SW-TK0560,SW-SP0170,SW-SR0466,
SW-SR0400

Phone: AP JESSICA ROSENKRANZ

Fax:

Estimate	Terms	Quote Date	Expiration Date	Salesperson	Customer Currency
Q000000968	Net 30 Days	7/20/2026	9/18/2026	SBOYER	USD US Dollar
- Electric prewet operated with spreader controller. ONE CONTROLLER FOR SPREADER AND PREWET SYSTEM					
	1.000			0.00000	0.00
EA	MSRP3190				
	SNOW AND ICE HYDRAULIC INSTALL KIT				
	1.000			0.00000	0.00
EA	SALES				
	Warning Lights				
15" LED Amber/white mini light bar					
- Install SoundOff 2x4 LED amber/white warning					
Lights. Light housing weather proof sealed.					
-2 On front grill					
-2 On rear platform skirt					
-2 On driverside of platform					
-2 On passenger side of platform					
	1.000			0.00000	0.00
EA	MSRP6175				
	CLASS V TRAILER PACKAGE				
	1.000			0.00000	0.00
EA	46101AWM				
	MED DUTY ELECTRICAL COMPONENTS KIT				

QUOTE



7/20/2026 7:00:57 PM

VIKING-CIVES MIDWEST, INC.
22956 HIGHWAY 61
ORAN MO 63771
USA

573-262-3545

Customer: 27278

CITY OF HANNIBAL
701 WARREN BARRETT DR
HANNIBAL MO 63401
USA

Contract: SOURCEWELL #033126

Contract Member: 18242

Contract Item: SW-TK0556,SW-TK0513,SW-TK0554,
SW-TK0560,SW-SP0170,SW-SR0466,
SW-SR0400

Phone: AP JESSICA ROSENKRANZ

Fax:

Estimate	Terms	Quote Date	Expiration Date	Salesperson	Customer Currency
Q000000968	Net 30 Days	7/20/2026	9/18/2026	SBOYER	USD US Dollar
	1.000			0.00000	0.00
	EA	MSRP9140 MUD FLAP KIT			
	1.000			0.00000	0.00
	EA	SALES POTEX 5000 WATT Inverter			
	1.000			0.00000	0.00
	EA	MSRP9151 18X18X24 STEEL TOOL BOX			
	1.000			9,199.00000	9,199.00
	EA	SALES Buyers 9ft Hydraulic 2.8 Cu Yd Spreader			
		Buyers 9ft Hydraulic 2.8 Cu Yd Spreader 9ftX38in, 304 SST HYD CHAIN			
		- (1) 30 gallon prewet tank			
		- (4) 4"X10' STRAP W/FLAT HOOK			
		- Spreader Hose Kit			
	1.000			12,677.00000	12,677.00

QUOTE



7/20/2026 7:00:57 PM

VIKING-CIVES MIDWEST, INC.
22956 HIGHWAY 61
ORAN MO 63771
USA

573-262-3545

Customer: 27278

CITY OF HANNIBAL
701 WARREN BARRETT DR
HANNIBAL MO 63401
USA

Contract: SOURCEWELL #033126

Contract Member: 18242

Contract Item: SW-TK0556,SW-TK0513,SW-TK0554,
SW-TK0560,SW-SP0170,SW-SR0466,
SW-SR0400

Phone: AP JESSICA ROSENKRANZ

Fax:

Estimate	Terms	Quote Date	Expiration Date	Salesperson	Customer Currency
Q000000968	Net 30 Days	7/20/2026	9/18/2026	SBOYER	USD US Dollar

EA SALES

Western 8'6 MP3 Snow Plow for Ford F350

Western 8'6 MP3 Electric Pro Plus snowplow w/Ultra which includes:

- Snow deflector
- Joystick control
- Plow Lights

1.000

63,166.00000

63,166.00

EA SALES

2027 Ford F350 4x4 Chassis

2027 Ford F350 Chassis which includes:

- Reg Cab
- 6.7 Power Stroke Diesel
- 10 speed automatic transmission
- 14,000 GVW Rating
- Cab painted Red
- see attachment for additional specifications

NOTE:

(We're requesting customers to pay for truck chassis once received to upfilter, then pay remaining balance when completed truck is delivered)

1.000

1,116.00000

1,116.00

Default

VIKING-CIVES MIDWEST, INC.

Page 4 of 6

sboyer@vikingcives.com

QUOTE



7/20/2026 7:00:57 PM

VIKING-CIVES MIDWEST, INC.
22956 HIGHWAY 61
ORAN MO 63771
USA

573-262-3545

Customer: 27278

CITY OF HANNIBAL
701 WARREN BARRETT DR
HANNIBAL MO 63401
USA

Contract: SOURCEWELL #033126

Contract Member: 18242

Contract Item: SW-TK0556,SW-TK0513,SW-TK0554,
SW-TK0560,SW-SP0170,SW-SR0466,
SW-SR0400

Phone: AP JESSICA ROSENKRANZ

Fax:

Estimate	Terms	Quote Date	Expiration Date	Salesperson	Customer Currency
Q000000968	Net 30 Days	7/20/2026	9/18/2026	SBOYER	USD US Dollar
	EA	SALES			
		Spreader Vibrator			

Sale Amount:	124,654.00
Order Disc(0.0000%):	0.00
Surcharge:	N/A
Sales Tax:	0.00
Misc Charges:	0.00
Total Amount:	124,654.00

THANK YOU FOR DOING BUSINESS WITH VIKING-CIVES MIDWEST

QUOTE



7/20/2026 7:00:57 PM

VIKING-CIVES MIDWEST, INC.
22956 HIGHWAY 61
ORAN MO 63771
USA

573-262-3545

Customer: 27278

CITY OF HANNIBAL
701 WARREN BARRETT DR
HANNIBAL MO 63401
USA

Contract: SOURCEWELL #033126

Contract Member: 18242

Contract Item: SW-TK0556,SW-TK0513,SW-TK0554,
SW-TK0560,SW-SP0170,SW-SR0466,
SW-SR0400

Phone: AP JESSICA ROSENKRANZ

Fax:

Estimate	Terms	Quote Date	Expiration Date	Salesperson	Customer Currency
Q000000968	Net 30 Days	7/20/2026	9/18/2026	SBOYER	USD US Dollar

Customer must fill out the information below before the order can be processed...

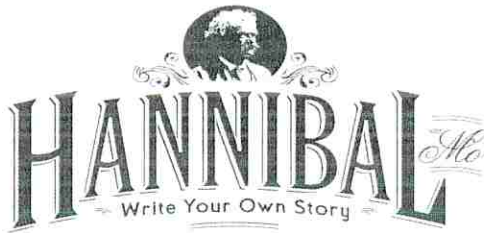
Accepted by:	
Date:	
P.O. Number:	

The price and terms on this quotation are not subject to verbal changes or other agreements unless approved in writing by the Home Office of the Seller. All quotations and agreements are contingent upon strikes, accidents, fires, availability of material and all other causes beyond our control. Prices are based on costs and conditions existing on date of quotation and are subject to change by the Seller before final acceptance.

♦ Typographical and stenographic errors subject to corrections. Purchaser agrees to accept either overage or shortage not in excess of ten percent to be charged pro-rata. Purchaser assumes liability for patent and copyright infringement when goods are made to Purchaser's specifications. When quotation specifies material to be furnished by the purchaser, ample allowance must be made for reasonable spoilage and material must be of suitable quality to facilitate efficient production.

♦ Conditions not specifically stated herein shall be governed by the established trade customs. Terms inconsistent with those stated herein which may appear on Purchaser's formal order will not be binding on the Seller.

♦ Unless otherwise stated, Installation charges do not include modifications to exhaust systems, cab protectors or bumpers.



City of Hannibal

Office of City Collector

320 Broadway Hannibal, MO 63401

Phone: 573-221-0111 Ext. 207 Fax: 573-221-0707

Website: Hannibal-mo.gov

Email: jmagruder@hannibal-mo.gov

July 28, 2026

MEMORANDUM

To: Mayor McCoy, City of Hannibal Councilman, City Clerk, and City Manager

From: Janice Magruder, Collector

Subject: Request for Public Hearing – 2026 Ad Valorem Property Tax Levy

Dear City of Hannibal Councilman,

To comply with the Missouri State Auditor requirements to set the 2026 ad valorem property tax rate, the City Council must first hold a public hearing.

Following the public hearing, an ordinance will be presented to adopt the proposed tax rate, as approved by the State Auditor, which is based upon prior year tax information and assessed valuations. The State Auditor's Office will prepare has prepared pro formas (tax rate forms) which authorize the 2026 tax rate ceiling.

I request council approval to set a public hearing for the purpose of discussing the 2026 ad valorem property tax rates for the City's General, Police and Fire Retirement, and Library funds for Tuesday August 18, 2026, at 6:45 p.m.

*Due to time constraints with State deadlines, the ordinance to adopt the proposed tax rate will require an emergency reading during the Council Meeting directly following the public hearing.

Respectfully,

Janice Magruder
Collector
City of Hannibal



Hannibal Emergency Management
John Schweiss, Director
3302 Arapaho St.
Hannibal, MO 63401

Phone: 573-221-9210
Email: eoc@hannibal-mo.gov

Mayor McCoy and Council Members,

During recent siren testing an issue was identified with Outdoor Warning Siren (OWS) located near Mark Twain Cave. This is one of the oldest sirens in our inventory, HBPW has attempted to revive this siren using spare parts, however we have exhausted our internal ability to troubleshoot.

This siren has served our community well for decades. Given the age of the hardware it is increasingly difficult to find vendors and parts. Its location is critical for providing outdoor warnings to key areas in the southern portion of town, including the campgrounds at Mark Twain Cave.

We have obtained a quote from Blue Valley Public Safety, which holds a cooperative purchasing contract through the Mid-America Regional Council (MARC). The proposed cost is:

- **Federal 2001-130 Mechanical Siren with Installation – \$33,969.43**
Vendor: Blue Valley Public Safety Inc.

After consulting with City leadership, we believe this purchase qualifies as an emergency infrastructure need.

I respectfully request your approval to purchase the Federal 2001-130 mechanical outdoor warning siren from Blue Valley Public Safety under the existing cooperative contract.

Sincerely,

John P. Schweiss
John Schweiss
Director
Hannibal Emergency Management Agency

<https://hannibal-mo.gov/city-departments/emergency-management/>



FEDERAL SIGNAL

Safety and Security Systems

2645 Federal Signal Dr
University Park, IL 60484
800.548.7229
www.fedsig.com

Quotation

Number : **SYSQ20894**

Date : **07/16/2026**

Expiration Date : **10/15/2026**

Account Name:
City of Hannibal, MO

John Schweiss Title: EM
573-221-0987 x368
jschweiss@hannibal-mo.gov
777 Broadway
Hannibal, MO 63401

Representative:
Blue Valley Public Safety

816-847-7502
www.bluevalleypublicsafety.com

PO Box 363
509 James Rollo Dr
Grain Valley, MO 64029

Authorized By:
Jeff Edgington

816-863-5193
jeff@bvpsonline.com

Prepared By:
Brittany Newman

Payment Terms

N30 EQUIP. SHIP DATE. N30 INSTALL SIGNOFF

Freight Terms

Freight Quoted, FOB Origin

Project Notes:

Mark Twain Cave Complex Quote

Qty	Part Number	Description	Unit Price	Ext. Price
ELECTRO-MECHANICAL SIREN EQUIPMENT				
1	2001-130	ELECTRO-MECHANICAL ROTATING SIREN, 130 DB(C) 800HZ	\$10,029.00	\$10,029.00
1	2001TRB	TRANSFORMER RECTIFIER PLUS	\$3,383.00	\$3,383.00
1	DCFCTBDH	DIGITAL CONTROLLER, HIGH BAND	\$8,830.00	\$8,830.00
		TOTAL EQUIPMENT		\$22,242.00
SHIPPING				
1	FREIGHT Z1	FREIGHT ZONE 1 - US GROUND ONLY	\$1,150.43	\$1,150.43
		TOTAL SHIPPING		\$1,150.43
SERVICES				
1	BV-I-2001ACDC	2001 / Equinox / 508 / Eclipse-8 DC or AC-DC Standard Installation 4 Standard Batteries, Antenna, Bracket, and Cable	\$9,478.00	\$9,478.00
1	BV-IO-CUSREMOV	50' Class 2 Wood Pole Removal Services, Custom	\$1,099.00	\$1,099.00
		TOTAL SERVICES		\$10,577.00
		TOTAL OF PROJECT		\$33,969.43
OPTIONAL ITEMS				
1	BV-TRAFFIC	Traffic Control, if required (Optional)	\$1,500.00	\$1,500.00
1	BV-PERMIT	Cost associated with electrical inspections / permits, if required. This does NOT include costs for getting the electrical service to the pole. (Optional)	\$1,850.00	\$1,850.00

*** Purchase Order MUST be made out to: ***

Federal Signal Corporation, 2645 Federal Signal Drive, University Park, IL 60484

Purchase Order MUST be e-mailed, mailed, or faxed to:

Blue Valley Public Safety, Inc., PO Box 363, Grain Valley, MO 64029 | Fax: 816-847-7513 | dee@bvpsonline.com

Recurring	\$0.00
Total USD	\$33,969.43

I hereby agree to the Terms stated on this quotation and in the attached Terms document on behalf of the above mentioned Company or Government Entity.

Signature: _____

Title: _____

Notes:

Lead Time: 10 to 12 Weeks

Prices are firm for 90 days from the date of quotation unless otherwise shown. Upon acceptance, prices are firm for 90 days. This quotation is expressly subject to acceptance by Buyer of all Terms stated in the attached Terms document, and any exception to or modification of such Terms shall not be binding unless expressly accepted in writing by an authorized agent or Office of the Seller. Any order submitted to Seller on the basis set forth above, in whole or in part, shall constitute an acceptance by Buyer of the Terms. Any such order shall be subject to acceptance by Seller in its discretion. Installation is not included unless specifically quoted as a line item above.

Site Restoration is not included in this quote unless specifically called out above. As the site has typically not been determined at the time of quoting we cannot forecast what landscaping, seeding or backfilling will be required to restore a site. It is recommended to keep sites within 15' of a paved surface so as to avoid damage to landscaping at the time of installation and for future service.

Adverse Site Conditions, including rock, caving soil conditions, contaminated soil, poor site access availability, and other circumstances which result in more than 2 hours to install a pole, will result in a \$385.00 per hour fee, plus equipment.

Power Clause: Bringing power to the siren equipment is the responsibility of the purchaser. Trenching is additional.

Traffic Control Clause: Traffic control, if required, will be an additional \$1,500.00 per site.

Permit Clause: Any special permits, licenses or fees will be additional.

FCC Licensing Clause: The buyer is responsible for maintaining any FCC licensing requirements associated with the use of this equipment.

Classified Location Clause: No equipment or services are designed or installed to meet the requirements of a classified location installation unless noted.

Purchasing Portals / Services / Systems: A service charge of \$150 will be applied if seller is required to interact with payment portals or other systems except email to obtain purchase orders, submit invoices or otherwise secure payment for the services above.

Sales Tax: Sales Tax will be additional unless an Exemption Certificate is provided. Taxes: Prices do not include taxes. Buyer shall pay Seller, in addition to the price of the goods, any applicable excise, sales, use or other tax (however designated) imposed upon the sale, production, delivery or use of the Goods or Services ordered to the extent required or not forbidden by law to be collected by Seller from Buyer, whether or not so collected at the time of the sale, unless valid exemption certificates acceptable to the taxing authorities are furnished to Seller before the date of invoice.

Cancellation Schedule - Material: Percentages shown are of total order value with weeks representing number of weeks from receipt of official order:

10% after 2 weeks. 20% after 4 weeks. 40% after 6 weeks. 80% after 8 weeks.

Cancellation Schedule - Services: If any cancellation of scheduled service visit occurs, Federal Signal reserves the right to impose cancellation charges as follows: Cancellation of visit within 7 days of mobilization - 50% of agreed upon labor and incurred expenses plus handling fee. Cancellation of visit within 2 days of mobilization - 100% of agreed upon labor and incurred expenses plus handling fee.

Delivery Schedule: From receipt of official purchase order, delivery is based upon the agreed upon schedule. Production does not commence until receipt of approved drawings to Code B (approved with comments).

Warranty/Guarantee: Please see Federal Signal Limited Warranty Terms and Conditions document (attached).

Storage Charges: 0.5% storage charge per month on total amount of invoice applies if product is not collected/shipped within two weeks after signed FAT.



LIMITED WARRANTY POLICY

Effective January 19, 2026

Federal Signal Corporation ("Federal Signal"), subject to the terms, conditions and exceptions contained herein, warrants each NEW product to be free from defects in material and workmanship, under normal and proper use, care, maintenance and required service only. Start of Warranty, Warranty periods and exceptions to the foregoing Limited Warranty are contained on the Schedule of Products included in this document and are subject to change at the sole discretion of Federal Signal.

SPECIFIC EXCLUSIONS AND EXCEPTIONS

This Limited Warranty does NOT apply nor is it extended to products that are not manufactured by Federal Signal. These products may be covered by a separate limited warranty provided by the particular manufacturer, and all claims and questions regarding the same are to be directed to the particular manufacturer. Goods sourced by Seller from a third party for resale to Buyer shall carry only the warranty extended by the original manufacturer.

Domes, lenses, lamps, and batteries installed on Federal Signal products are specifically excluded. Repair or replacement of any product(s) or part(s) under this warranty does NOT extend the term of this warranty, and such product(s) or part(s) shall remain covered by the unexpired portion of the warranty period or for ninety (90) days from the date of return to Federal Signal, whichever is later. This limited warranty applies ONLY to the initial or first installation of the product. This limited warranty shall not apply to products (1) that have been subjected to neglect, abuse, misuse, improper installation, inadequate maintenance, or damage due to improper use of cleaning or cleaning materials or chemicals, or non-compliance with Federal Signal's storage, installation, operation, maintenance or environmental requirements; (2) that have undergone any modification or repair not previously authorized by Federal Signal in writing, or service, repair or modification by or from any facility other than an authorized Federal Signal service center or technician, or that use non-authorized software or spare or replacement parts; or (3) that fail due to reasonable and normal use or wear and tear, or materials made, furnished, or specified by the Buyer or end user.

During the specific warranty periods set forth below, Federal Signal will, at its sole option, repair or replace the product(s) or particular part(s) that are found to be defective in either material or workmanship or, in its sole discretion, refund the purchase price for such product(s) or part(s), which are returned or delivered, transport or shipping prepaid by the Buyer or end user, to either Federal Signal or its designated and authorized warranty service center. This limited warranty does not cover travel expenses, the cost of specialized equipment for gaining access to the product(s) or part(s), or labor charges for removal and re-installation of the product.

No person or affiliated company representative is authorized to alter the terms of this warranty, to give any other warranties, to extend the term or duration of this warranty, or to assume any other liability on behalf of Federal Signal in connection with the sale, servicing, or repair of any product manufactured by the Federal Signal.

Federal Signal reserves the right to make design changes and improvements in its products without imposing any obligation upon itself to change or improve previously manufactured products.

The use in the product of any part other than parts approved by Federal Signal may invalidate this warranty. Federal Signal reserves the right to determine, in its sole discretion, if the use of non-approved parts invalidates this warranty.

THIS WARRANTY IS IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, AND REGARDLESS OF ANY FAILURE OF ESSENTIAL PURPOSE. ALL OTHER WARRANTIES OF WHATSOEVER KIND AND NATURE, WHETHER EXISTING IN CONTRACT OR AT LAW, ARE HEREBY AND FOREVER DISCLAIMED. UNDER NO CIRCUMSTANCES WILL FEDERAL SIGNAL BE LIABLE OR RESPONSIBLE FOR SPECIAL, COMPENSATORY, INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES, LOST PROFITS, LOST SALES, OR LOSS OF USE OR LOSS OF BUSINESS OPPORTUNITY BY OR THROUGH THE USE OF THE PRODUCT. FEDERAL SIGNAL'S SOLE AND MAXIMUM LIABILITY WITH RESPECT TO THE PRODUCT, OTHER THAN ITS OBLIGATIONS SET FORTH ABOVE, SHALL BE THE TOTAL PURCHASE PRICE PAID FOR THE PRODUCT.



LIMITED WARRANTY — SCHEDULE OF PRODUCTS

Federal Signal Corporation – Public Safety Systems Division (Police, Fire/EMS, Work Truck)

	Warranty Period for Parts replacement from the date of manufacture stamped on the product	Warranty period for Factory Labor from the date of delivery to the first user-purchaser
STANDARD WARRANTY COVERAGE		
AUDIBLE		
Speakers	2 years	1 year
Pathway [®]	5 years	5 years
Pathfinder [®]	5 years	5 years
LED PRODUCTS		
All LED (Light Emitting Diode) products unless otherwise noted	5 years	5 years
MicroPulse [®] LED lights (shipped prior to January 1, 2021)	3 years	3 years
MicroPulse [®] LED lights (shipped on or after January 1, 2021)	5 years	5 years
416300 Series (shipped prior to January 1, 2021)	3 years	3 years
416300 Series (shipped on or after January 1, 2021)	5 years	5 years
MB1 LED Message Board	3 years	3 years
Commander [®] Series Flex	3 years	3 years
4200S-A Perimeter Light	3 years	3 years
4200S/8200S SignalMaster [®]	3 years	3 years
SignalTech [®] Lights	3 years	3 years
ICON [™] Series	3 years	3 years
Renegade LED	3 years	3 years
Firebolt LED Class 3	3 years	3 years
OTHER PRODUCTS		
Littlite [®] Map lights	5-year warranty on LED components Limited lifetime warranty on mechanical components	5-year warranty on LED components Limited lifetime warranty on mechanical components
Reverse Camera Systems	2 years	2 years
Stinger Spike Systems	5 years	5 years
DFC Series Push Bumper	3 years	3 years
FSLink [®] Programmer	1 year	1 year
Atkinson Dynamics [®] Intercoms	2 years	1 year
Switch Boxes SW200, SW300, SW400SS	3 years	3 years
Mounting Bar	3 years	3 years
Littlite Platform Series	3 years	3 years
Convergence Network Controllers & Relay Modules	3 years	3 years
FSDirect [®] Control Module	5 years	5 years
Backup Alarms	3 years	3 years
Mounts, brackets, all other products not specifically listed below	3 years	3 years

NOTE: Domes, lenses, lamps, and batteries are NOT covered under warranty.



LIMITED WARRANTY — SCHEDULE OF PRODUCTS

Federal Signal Corporation – Systems Division	
PRODUCT*	WARRANTY PERIOD FOR PARTS REPLACEMENT AND FACTORY PERFORMANCE LABOR**
MECHANICAL SIRENS	
Mechanical Sirens	5 years parts and labor from date of delivery, return to factory for service
ELECTRONIC SIRENS	
MOD Series	2 years parts and labor from date of delivery, return to factory for service
DSA Series	
CONTROLLERS	
SS2000+	2 years parts and labor from date of delivery, return to factory for service
FC Series	
DC Series	
UltraVoice Series	
SPEAKERS	
Informers	1 year parts and labor from date of delivery, return to factory for service
IP Speakers	
100 W Speakers	
ECHO INTERCOMS	
ECHO Intercoms	5 years parts and labor from date of delivery, return to factory for service
OEM PRODUCTS	
PC Equipment	Federal Signal utilizes the original manufacturer's warranty
Field Devices	
Batteries	
UPS Systems	
PABX Systems	
Base Stations	
Solar Equipment	
PAGA	
PAGA	18 months from shipment or 12 months from commissioning system field acceptance whichever is sooner covering parts and labor, return to factory for service
SOFTWARE	
Commander®	For more information, click here to refer to the Commander End User License Agreement.
CommanderOne®	For more information, click here to refer to the CommanderOne End User License Agreement.

Federal Signal offers extended warranties and software maintenance agreements – contact Federal Signal for further information.

*Onsite services not included

** Domes, lenses, lamps and batteries installed on Federal Signal products are specifically excluded

When Federal Signal has provided a turnkey installation including optimization and/or commissioning services, Federal Signal will provide onsite warranty service during the first 60-days after completion of the installation.



LIMITED WARRANTY — SCHEDULE OF PRODUCTS

Federal Signal Corporation – Signaling Division	
PRODUCT TYPE	WARRANTY PERIOD FOR PARTS REPAIR OR REPLACEMENT
VISUAL SIGNALS	
Battery Powered Lights	5 years parts and labor from date of delivery. Return to factory for service.
Incandescent Beacons	
LED Beacons	
Panel Mount Lights	
Status Indicators/Stack Lights	
Strobe Beacons	
AUDIBLE DEVICES	
Bells	5 years parts and labor from date of delivery. Return to factory for service.
Horns	
Intercoms (excludes Atkinson Dynamics®)	
Sirens (Model A, L, eSiren)	
Sounders	
Speakers	
MISCELLANEOUS	
Amplifiers	5 years parts and labor from date of delivery. Return to factory for service.
Audible/Visual Combination Signals	
Audible and Visual Accessories	
AudioMaster Products	
Audio Routers	
Extension Ringers	
Fire Alarms	
Initiating Devices	
Mounts and Brackets	
Power Supplies	
SelectTone® Tone Modules, Connector Kits, Controllers and Command Units	
ATKINSON® DYNAMICS	
Intercoms	2 years parts and labor from date of delivery. Return to factory for service.
Speakers	



TERMS AND CONDITIONS OF SALE (Goods and Services)
Effective 2-20-2026

1. **DEFINITIONS.** In these Terms and Conditions of Sale, "Seller" means Federal Signal Corporation, including any division or subsidiary of Federal Signal Corporation; "Buyer" means the person or entity that placed the order or on whose behalf the order is placed; "Goods" means the goods identified in Seller's acknowledgment of Buyer's order; "Services" means the services identified in Seller's acknowledgment of Buyer's order; "Contract" means the written agreement (which shall include these Terms and Conditions) between Buyer and Seller for the supply of the Goods and/or provision of Services; and "Contract Price" means the price payable to Seller by Buyer for the Goods and/or Services.
2. **ORDERS; CONTRACT.** All orders must be in writing. Buyer understands and agrees that any order, upon Acceptance by Seller, shall be subject to these Terms and Conditions of Sale. Seller objects to and shall not be bound by any additional or different terms, whether printed or otherwise, in Buyer's order or in any other communication from Buyer to Seller, or any trade usage or course of dealing between Buyer and Seller, unless expressly agreed to in writing by Seller in Seller's acknowledgment of Buyer's order. If the details of the Goods or Services described in Seller's quotation differ from those set out in Seller's acknowledgment, the latter shall apply. Seller reserves the right to make minor modifications and/or improvements to the Goods before delivery provided that the performance of the Goods is not adversely affected and that neither the Contract Price nor the delivery date is affected.
3. **EFFECTIVE DATE; CANCELLATION.** The Contract shall become effective only upon the date of acceptance of Buyer's order by Seller's written acknowledgment or upon Seller's commencement of performance, whichever is first ("Acceptance"). Buyer may not cancel or change an order after Acceptance by Seller without the written consent of Seller. Notwithstanding the forgoing, Seller may, in its sole discretion, agree to a written request from Buyer for cancellation of an open order under the following conditions: Buyer shall be subject to cancellation charges equal to the greater of (i) 110% of the cost of work completed and/or custom materials purchased at the time the request is delivered, or (ii) a percentage of the canceled portion of the Contract calculated as follows:

10% - if cancelled more than 2 weeks from the Effective Date;
20% - if cancelled more than 4 weeks from the Effective Date;
40% - if cancelled more than 6 weeks from the Effective Date;
80% - if cancelled more than 8 weeks from the Effective Date.

Cancellation Schedule - Services:

If services are cancelled within 1 week of the scheduled mobilization date; 110% of unrecoverable out-of-pocket costs + 50% of scheduled services will be charged.

If services are cancelled within 2 days of the scheduled mobilization date; 110% of unrecoverable out-of-pocket costs + 100% of scheduled services will be charged.

Notwithstanding anything to the contrary herein, any service and/or commissioning line items that remain open and unperformed for a period of twenty-four (24) months or more from the Effective Date or Issuance of Buyer's Order, whichever is first shall be deemed automatically cancelled without further notice or action by either party. Upon such automatic cancellation, Buyer shall remain liable for all costs and charges incurred by Seller up to the date of cancellation, including but not limited to unrecoverable out-of-pocket costs, work completed, and custom materials purchased.

4. **PRICE AND PAYMENT TERMS.** Unless previously withdrawn, Seller's quotation is open for acceptance within the period stated therein or, when no period is so stated, within thirty days after its date of issuance to Buyer. Prices are subject to increase by Seller based on Seller's prices in effect at the time of shipment in all instances where the specified shipment date is more than 30 days from the date of the order from Buyer. Unless otherwise specified in the Contract or Seller's applicable price list, prices are FOB Seller's point of shipment, and the terms of payment are NET 30 days from the date of invoice. Amounts not paid when due shall bear interest for each day after the due date calculated at the annual rate of 18% or the highest rate permitted by law, whichever is less. Freight, packing and handling will be charged at Seller's standard rates, which are available upon request by Buyer. If the Contract is for more than one unit of Goods, the Goods may be shipped in a single lot or in several lots at the discretion of Seller. In such event, each such shipment shall be paid separately and Buyer shall be responsible for all transportation charges. Seller may require full or partial payment or payment guarantee in advance of shipment whenever, in its opinion, the financial condition of Buyer so warrants. Payment by credit card may be subject to a service charge. If Buyer requires Seller to submit invoices through an electronic portal or other third-party invoicing platform, Buyer shall pay Seller a fee of \$150.00 per order.

5. **TITLE; RISK OF LOSS.** Title to, ownership of, and risk of loss or damage to the Goods shall pass to the Buyer, and Buyer shall be responsible for insurance of the Goods, upon delivery of the Goods to the carrier. Alternatively, if it is expressly stated in the Contract that Seller is to procure insurance for the Goods after delivery to the carrier, such insurance will be charged at the carrier's standard rates. "FOB" and any other delivery term used in the Contract shall be defined in accordance with the latest version of Incoterms. Buyer shall have sole responsibility for processing and collection of any claim of loss against the carrier.
6. **TAXES.** Prices do not include taxes. Buyer shall pay Seller, in addition to the price of the goods, any applicable excise, sales, use or other tax (however designated) imposed upon the sale, production, delivery or use of the Goods or Services ordered to the extent required or not forbidden by law to be collected by Seller from Buyer, whether or not so collected at the time of the sale, unless valid exemption certificates acceptable to the taxing authorities are furnished to Seller before the date of invoice.
7. **DELIVERY; FORCE MAJEURE.** Unless otherwise stated in Seller's quotation, all periods stated for delivery or completion run from the Effective Date and are to be treated as estimates only and are not guaranteed. If Seller is delayed in or prevented from performing any of its obligations under the Contract due to the acts or omissions of Buyer or its agents, the delivery/completion period and the Contract Price shall both be adjusted as necessary. If delivery is delayed due to any act or omission of Buyer, or if having been notified that the Goods are ready for shipment, Buyer fails to take delivery or provide adequate shipping instructions, Seller shall be entitled to place the Goods into storage at Buyer's expense. Upon placing the Goods into storage, delivery shall be deemed to be complete, risk in the Goods shall pass to Buyer and Buyer shall pay Seller accordingly. The Contract (other than Buyer's obligation to pay all sums due to Seller in accordance with the Contract) shall be suspended, without liability, in the event and to the extent that its performance is prevented or delayed due to any circumstance beyond the reasonable control of the party affected, including but not limited to: Act of God, war, armed conflict or terrorist attack, riot, fire, explosion, accident, flood, disease, health epidemic or pandemic, sabotage; governmental decisions or actions (including but not limited to prohibition of exports or re-exports or the failure to grant or the revocation of applicable export licenses), or labor trouble, strike, lockout or injunction. Seller shall have no obligation to deliver any hardware, software, services or technology unless and until it has received any necessary licenses or authorizations or has qualified for general licenses or license exceptions under applicable import, export control and sanctions laws, regulations, orders and requirements, as they may be amended from time to time (including without limitation those of the United States, the European Union and the jurisdiction in which Seller is established or from which the items are supplied). If for any reason any such licenses, authorizations or approvals are denied or revoked, or if there is a change in any such applicable laws, regulations, orders or requirements that would prohibit Seller from fulfilling the Contract, or would in the reasonable judgment of Seller otherwise expose Seller to a risk of liability under applicable laws, regulations, orders or requirements, Seller shall be relieved without liability of all obligations under the Contract.

If either party is delayed or prevented from performance of its obligations by reason of this clause for more than 180 consecutive calendar days, either party may terminate the then unperformed portion of the Contract by notice in writing given to the other party, without liability provided that Buyer shall be obliged to pay the reasonable cost and expense of any work in progress and to pay for all Goods delivered and Services performed as at the date of termination. Seller may deliver by installments, and each delivery shall constitute a separate Contract. Failure by Seller to deliver any one or more of the installments in accordance with their terms shall not entitle Buyer to terminate the whole Contract or treat it as repudiated.

8. **INSPECTION.** Buyer shall inspect the goods immediately upon the receipt thereof. All claims for shortfalls in quantity or for incorrect delivery or for any alleged defect in Seller's performance under this Contract, capable of discovery upon reasonable inspection, must be fully set forth in writing and received by Seller within five days of Buyer's receipt of the Goods. Failure to make any such claim within said period shall constitute a waiver of such claim and an irrevocable acceptance of the Goods by Buyer.
9. **DEDUCTIONS AND RETURNS.** Buyer must contact the factory before returning any merchandise. Goods in new, unused and undamaged condition that are resalable as new products without modification or repackaging may be returned to Seller for credit only upon the Seller's prior written consent (such consent to be in the sole discretion of Seller) and upon terms specified by Seller, including prevailing restocking, freight, and handling charges. A Return Material Authorization (RMA) must be obtained before returning merchandise for credit. All returns are subject to inspection of merchandise and any defects in the units will be charged back to the Buyer at the cost of parts and labor. Credit deductions will not be honored unless covered by an RMA. Buyer assumes all risk of loss for such returned goods until actual receipt thereof by Seller. Agents of Seller are not authorized to accept returned goods or to grant allowances or adjustments with respect to Buyer's account.

10. LIMITED WARRANTY.

NOTICE: IF ANY GOODS, INCLUDING ANY COMPONENT PART OF ANY GOODS, OR SERVICES SOLD BY SELLER ARE ACCOMPANIED BY A SEPARATE MANUFACTURER'S WARRANTY COVERING SUCH GOODS OR SERVICES, THE TERMS OF SUCH WARRANTY, INCLUDING ALL LIMITATIONS OF SUCH WARRANTY, SHALL GOVERN THOSE GOODS OR SERVICES, AND ANY WARRANTY OF SELLER OTHERWISE APPLICABLE TO SUCH GOODS OR SERVICES SHALL NOT APPLY.

- A. Goods. Subject to the foregoing, Seller's limited warranty for any new Goods which are the subject of any Seller's acknowledgment of Buyer's order may be found at www.fedsig.com/SSG-Warranty, or maybe obtained by writing to Federal Signal Corporation, 2645 Federal Signal Drive, University Park, IL 60484; by email to info@federalsignal.com; or by calling 708/534-3400.
- B. Services Seller warrants that Services provided by Seller will be performed with all reasonable skill, care and diligence and in accordance with standard industry practice. Seller will correct defects in Services provided by Seller and reported to Seller within ninety days after completion of such Services. Services corrected in accordance with this Section shall be subject to the foregoing warranty for an additional ninety days from the date of completion of correction of such Services.

11. REMEDIES AND LIMITATIONS OF LIABILITY. The remedies contained the preceding paragraph constitute the sole recourse against Seller for breach of any of Seller's obligations under the Contract, whether of warranty or otherwise. In no event shall Seller be liable for consequential damages nor shall Seller's liability on any claim for any direct, incidental, consequential or special damages arising out of or connected with the Contract or the manufacture, sale, delivery or use of the Goods or Services exceed the purchase price of the Goods or Services. The term "consequential damages" shall include, but not be limited to, loss of anticipated profits, business interruption, loss of use, revenue, reputation and data, costs incurred, including without limitation, for capital, fuel, power and loss or damage to property or equipment. It is expressly understood that any technical advice furnished by Seller with respect to the use of the Goods is given without charge, and Seller assumes no obligation or liability for the advice given, or results obtained, all such advice being given and accepted at Buyer's risk.

12. LIMITED INDEMNITY AGAINST INFRINGEMENT. Seller shall, at its own expense, defend any litigation resulting from sale of the Goods to the extent that such litigation alleges that the Goods or any part thereof infringes any United States patent, copyright, or trademark, provided that such claim does not arise from the use of the Goods in combination with equipment or devices not made by Seller or from modification of the Goods, and further provided that Buyer notifies Seller immediately upon its obtaining notice of such impending claim and cooperates fully with Seller in preparing a defense. If Buyer provides to Seller the authority, assistance, and information Seller needs to defend or settle such claim, Seller shall pay any final award of damages in such suit and any expense Buyer incurs at Seller's written request, but Seller shall not be liable for a settlement made without its prior written consent. If the Goods are held to be infringing and the use thereof is enjoined, Seller shall, at its option, either (i) procure for the Buyer the right to use the Goods, (ii) replace the Goods with others which do not constitute infringement, or (iii) remove the infringing Goods and refund the payment(s) made therefor by Buyer. The foregoing states the Buyer's sole remedy for, and Seller's entire liability and responsibility for, infringement of any patent, trademark, or copyright relating to the Goods provided hereunder. THIS LIMITED INDEMNITY IS IN LIEU OF ANY OTHER STATUTORY OR IMPLIED WARRANTY AGAINST INFRINGEMENT.

13. INTELLECTUAL PROPERTY RIGHTS. All drawings, data, designs, tooling, equipment, procedures, engineering changes, inventions, trade secrets, copyrights, mask works, source code, object code, patents, patent applications, know-how, computer and/or product software and all parts thereof, trademarks and all other information, technical or otherwise which was developed, made or supplied by or for Seller in the production of any Goods or Services sold hereunder will be and remain the sole property of Seller (or its licensors, if any). Buyer agrees not to reverse engineer any Goods purchased hereunder.

14. EXPORT REGULATIONS. Buyer agrees to comply fully with all laws and regulations concerning the export of goods from the United States, including, but not limited to Export Administration Rules ("EAR"), regulations of the Office of Foreign Asset Control ("OFAC"), International Traffic in Arms Regulations ("ITAR"), as well as Denial Order and Entry lists under EAR and Specially Designated Nationals and Blocked Persons list under OFAC regulations.

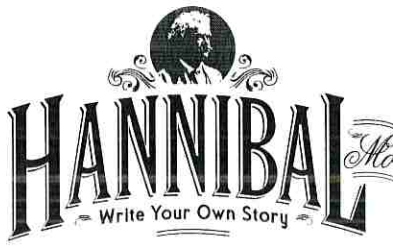
15. INSTALLATION. In those circumstances where Seller has agreed to install Goods for Buyer, the following provisions shall control:

- A. Responsibility. Installation shall be by Buyer unless otherwise specifically agreed to in writing by Seller.
- B. Receiving Product and Staging Location. Buyer is responsible to receive, store and protect all Goods intended for installation purposes, including, but not exclusively, siren equipment, poles, batteries, and installation materials. Materials received in cardboard containers must be protected from all forms of precipitation. Additionally, Buyer is to provide a staging area of an appropriate size for installation contractors to work from and to store equipment overnight.

- C. Installation Methods & Materials. Installation is based on methods and specifications intended to meet applicable safety and installation codes and regulations. Design changes required by Buyer may result in additional charges.
 - D. Radio Frequency Interference. Seller is not responsible for RF transmission and reception affected by system interference beyond its control.
 - E. Installation Site Approval. Buyer must provide signed documentation to Seller, such as the "WARNING SITE SURVEY FORM" or a document with the equivalent information, that Seller is authorized to commence installation at the site designated by Buyer before Seller will commence installation. Once installation has started at an approved site, Buyer is responsible for all additional costs incurred by Seller for redeployment of resources if the work is stopped by Buyer or its agents, property owners, or as the result of any governmental authority or court order, or if it is determined that installation is not possible at the intended location, or the site is changed for any reason by the Buyer.
 - F. AC Power Hookup. Buyer is responsible to coordinate and pay for all costs to bring proper AC power to the electrical service disconnect installed adjacent to the controller cabinet, unless these services are quoted by Seller.
 - G. Permits & Easements. Seller will obtain and pay for electrical and right-of-way work permits as necessary for installations. Buyer is responsible for obtaining and payment of all other required easements, permits, or other fees required for installation, unless specifically quoted.
 - H. Soil Conditions Clause. In the event of poor site conditions including, but not limited to rock, cave-ins, high water levels, or inability of soil to provide stable installation to meet specifications, Seller will direct installation contractors to attempt pole installation for a maximum of 2 hours. Buyer approval will be sought when pole installation exceeds 2 hours and abandoned if Seller cannot obtain approval in a timely manner.
 - I. Contaminated Sites. Seller is not responsible for cleanup and restoration of any installation sites or installer equipment where contaminated soil is encountered. Seller will not knowingly approve installation at any site containing contaminants. Buyer must inform Seller when known or suspected soil contaminants exist at any intended installation site.
 - J. Site Cleanup. Basic installation site cleanup includes installation debris removal, general site cleanup, and general leveling of affected soil within 30' of the pole. Additional site restoration quotes are available.
 - K. Waste Disposal. Buyer is responsible for providing disposal of all packing materials including shipping skids and containers.
 - L. Work Hours. All installation quotes are based on the ability to work outdoors during daylight hours and indoors from 7 AM to 7 PM Monday through Saturday. Work restrictions or limitations imposed by Buyer or its agents may result in additional charges being assessed to Buyer for services.
 - M. Project Reporting. Installation & Service Progress Reports will be provided on a regular basis, normally every week during active installation, unless pre-arranged otherwise by mutual agreement.
 - N. Safety Requirements & Compliance. Seller requires that all subcontractors and their employees follow applicable laws and regulations pertaining to all work performed, equipment utilized and personal protective gear common to electrical and construction site work performed in the installation of Seller equipment. Additional safety compliance requirements by Buyer may result in additional charges assessed to Buyer for the time and expenses required to comply with the additional requirements.
16. ASSIGNMENT AND SUBCONTRACTING. Seller may assign its rights and obligations by giving Buyer written notice thereof but without being obligated to obtain Buyer's consent prior thereto. In the event of an assignment, Seller shall be discharged of any liability pursuant to those purchase orders which have been assigned or delegated. Customer may not assign its rights nor delegate its obligations under any or all of its purchase orders unless Seller's written consent is obtained prior thereto and any such assignment or delegation without such consent shall be void.

17. **DEFAULT, INSOLVENCY AND CANCELLATION.** Seller shall be entitled, without prejudice to any other rights it may have, to cancel the Contract immediately, in whole or in part, by notice in writing to Buyer, if (a) Buyer is in default of any of its obligations under the Contract and fails, within 20 (twenty) days of the date of Seller's notification in writing of the existence of the default, either to rectify such default if it is reasonably capable of being rectified within such period or, if the default is not reasonably capable of being rectified within such period, to take and diligently continue action to remedy the default or (b) on the occurrence of an Insolvency Event in relation to Buyer. "Insolvency Event" in relation to Buyer means any of the following: (i) a meeting of creditors of Buyer being held or an arrangement or composition with or for the benefit of its creditors being proposed by or in relation to Buyer; (ii) a receiver, administrator or similar person taking possession of or being appointed over or any distress, execution or other process being levied or enforced (and not being discharged within seven days) on the whole or a material part of the assets of Buyer; (iii) Buyer ceasing to carry on business or being unable to pay its debts; (iv) Buyer or its equity holders or the holder of a qualifying floating charge giving notice of their intention to appoint, or making an application to the court for the appointment of, an administrator; (v) a petition being presented (and not being discharged within 30 days) or a resolution being passed or an order being made for the administration or the winding-up, bankruptcy or dissolution of Buyer; or (vi) the happening in relation to Buyer of an event analogous to any of the above in any jurisdiction in which it is incorporated or resident or in which it carries on business or has assets. Seller shall be entitled to recover from Buyer or Buyer's representative all costs and damages incurred by Seller as a result of such default or cancellation, including all costs of collection and a reasonable allowance for overheads and profit (including but not limited to loss of prospective profits and overheads).
18. **SEVERABILITY.** If any term, clause or provision contained in the sales contract is declared or held invalid by a court of competent jurisdiction, such declaration or holding shall not affect the validity of any other term, clause or provision herein contained.
19. **NO WAIVER.** No waiver by either party with respect to any breach or default or of any right or remedy and no course of dealing or performance, shall be deemed to constitute a continuing waiver of any other breach or default or of any other right or remedy, unless such waiver be expressed in writing and signed by the party to be bound.
20. **NOTICES.** All notices and claims in connection with the Contract must be in writing.
21. **INTEGRATION.** These terms and conditions supersede all other communications, negotiations and prior oral or written statements regarding the subject matter of these terms and conditions.
22. **GOVERNING LAW AND LIMITATIONS.** The formation and performance of the sales contract shall be governed by the laws of the State of Illinois. Venue for any proceeding initiated as the result of any dispute between the parties that arises under this Agreement shall be either the state or federal courts in Cook or DuPage County, Illinois. Whenever a term defined by the Uniform Commercial Code as adopted in Illinois is used in these standard terms, the definition contained in said Uniform Commercial Code is to control. Any action by the Buyer for breach of the sales contract or any covenant or warranty contained herein must be commenced within one year after the cause of action accrued.
23. **U.N. CONVENTION.** Pursuant to Article 6 of the United Nations Convention on Contracts for the International Sale of Goods (the "UN Convention"), the Parties agree that the UN Convention shall not apply to this Agreement.

Office of the



City Clerk

7-22-26
1:22pm
[Signature]

City Council Request to Speak

Council Meetings are held on the 1st & 3rd Tuesday of each month. The DEADLINE is 4:00 PM the THURSDAY PRIOR to the City Council Meeting.

Speakers MUST have Supporting Councils Signature Approval to be placed on the Council Agenda. If you do not wish to obtain a Council Person's Signature or are unable to do so, your matter will be placed on the Public Comment Section of the meeting.

Today's Date: 07/22/26

Date you wish to be placed on Agenda: 08/10/26

Name: Cole Painter

Address: 1000 Fulton Ave.

Phone #: (636) 795-3790

Subject: Putting a 5th Seat on the HBPW

Suggested Action: Being put on the April ballot for 5th seat

[Signature]
Speaker's Signature

7/22/26
Date

Supporting Councils' Approval Signature

Date

Speakers shall be allowed up to a maximum of a (5) minute presentation. Speakers shall adhere to the above stated subject matter.

"Deadlines subject to change based on holiday schedule, etc.," contact the City Clerk's office for official deadline relating to the specific meeting.

City of Hannibal 320 Broadway, Hannibal, MO 63401

P 573.221.0111 F 573.221.8191

www.hannibal-mo.gov

mcogdal@hannibal-mo.gov